



THE
GRANGE
GOLF CLUB

ANNUAL REPORT 2011 | 2012





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GRANGE
GOLF CLUB

www.grangegolf.com.au



Office Bearers – 2011 / 2012

President:	Kerry M. McGorm
Vice President:	Ross G. Batchelor
Captain:	Adrian R. Johnston
Vice Captain:	Rick G. Kinnear
Committee:	Bruno B. Battistella John Bell ² George Carapetis Graeme D. Hand Sue K. Hedley Deb A. Middleton
General Manager:	Barry L. Linke
Course Manager:	Richard James
Finance Manager:	Brett Lewis ¹ Robert Vincekovic
Professional:	Warren Mercer

Committee

Below are the names of the Club Committee together with a list of the number of meetings held and the number attended by each during the term of office during the financial year.

	Meetings Eligible to attend	Meetings Attended
Mr R G Batchelor	11	11
Mr B Battistella	11	11
Mr J Bell ²	8	6
Mr G Carapetis	11	11
Mr G D Hand	11	9
Mrs S K Hedley	11	10
Mr A R Johnston	11	10
Mr R Kinnear	11	11
Mr K M McGorm	11	9
Mrs D A Middleton	11	8

¹ Resigned 15 November 2012

² Resigned 25 June 2012



Sub Committees – 2011 / 2012

Course	House/Social	Match
Rick Kinnear (Ch)	George Carapetis (Ch)	Adrian Johnston (Ch)
Ross Batchelor	Bruno Battistella	Graeme Hand
Graeme Hand	Sue Hedley	Rick Kinnear
Adrian Johnston	Deb Middleton	Margaret Anderson*
Margaret Anderson*	Janet Wundersitz*	Barry Linke
Richard James	Robert Vincekovic	
Barry Linke	Samantha Galer	
	Chloe Roeger	
Finance	Membership & Reciprocal Clubs	Ladies
Ross Batchelor (Ch)	Deb Middleton (Ch)	Janet Wundersitz (President)
Bruno Battistella	Ross Batchelor	Margaret Anderson (Captain)
Graeme Hand	George Carapetis	Trisha Anderson
Kerry McGorm	Kerry McGorm	Ann Coats
Robert Vincekovic	Barry Linke	Sue Corrie
Barry Linke		Belinda Singleton
		Christine Tapp
		Annette Taylor
		Julie Webber
East Course Liaison Group	Golf SA Representative	Junior / Elite Golf Development
Adrian Johnston (Ch)	Adrian Johnston	Sue Hedley (Ch)
Ross Batchelor	Deb Middleton	Craig Coleman (by invitation)
Rick Kinnear		Tony Mazzone (by invitation)
Kerry McGorm		Janet Wundersitz*
		Barry Linke
		Phil Smallwood
		Nikki Pridham

* President is ex-officio on all Sub Committees

* Lady President and Lady Captain attend by invitation



President's Report

Members,

It has been an honour to serve this great club as President for the past five years. This period has seen much change and considerable progress to our Club and courses, culminating with the total reconstruction of the East Course by Greg Norman Golf Course Design (GNGCD). Whilst membership still remains a significant issue I believe the decision to redevelop the East Course will assist to strengthen membership numbers and interest in joining The Grange.

East Course Redevelopment

With the East Course redevelopment in full swing the past financial year, we planned to have 27 holes available at all times for members. Whilst this caused some inconvenience to members and much pressure on our booking sheets I am certain that members will agree it has all been worthwhile as we now play the finished product.

The on-course GNGCD team was led by Senior Design Associate, Ryan Van Der Veen who has done an exceptional job in all parts of the redevelopment. Ryan is an extremely skilled operator and has been working with Greg Norman for in excess of 12 years. Ryan was assisted by Denis Hardesty who has worked on a number of projects for GNGCD and been working in the industry for over 25 years. Denis's vast experience was mainly utilised on the 'finishing' work on the greens surfaces and surrounds. Ryan and Denis were assisted by our Course Superintendent, Richard James and a number of our course staff team which helped us complete the entire project for just under \$3 Million. To build a brand new golf course for this amount is an exceptional effort and well done to everyone involved in the project.

The entire project took us just 15 months to complete with the first 6 holes closed on 1st May 2011 and the final hole opened on 1st August 2012. It is important to remember many of the old East Course greens were the original greens and had to be replaced. The entire course was tired and in need of a remake and the fact that we were able to contract Greg Norman's Design Company was a bonus to the Club. The end result has given us a magnificent new golf course, which I am sure will be highly recognised and rated throughout Australia and provide much enjoyment for you the members for many years to come.

Financial Result

For the past financial year our regular capital expenditure budget was considerably reduced with most items being deferred due to the expenditure with the East Course redevelopment. Our overall financial position continues to remain strong although 2011/12 produced a loss of \$144,182 which is a deficit of \$189,521 against budget. This result is prior to impairment of asset costs associated with the East Course redevelopment, in what was an extraordinary year.

The club debt level remains very manageable with the debt level at 30 June 2012 being \$5.8 Million which is \$800,000 higher than forecast. The additional debt level is due to the East Course works being completed in a much shorter time frame than originally budgeted. The major construction (and associated expenses) was

completed prior to 30 June but originally budgeted well past this date. As at 31st August 2012, the debt balance stands at \$4.9 Million.

Member Communication

The Committee and Management have increased the level of communication to members over the past year and I believe members are well informed on happenings at the club. Regular communications include:

- Club E-news is emailed to members on a fortnightly or monthly basis
- East Course updates were published fortnightly during the reconstruction
- Course Superintendent reports posted on the website monthly
- Full Committee minutes are posted on the website each month

In addition to these communications our website is updated on a very regular basis and I encourage all members to check the "Notice Board" page on our website on a regular basis.

Acknowledgements

- The Full Committee members contribute much time and effort to the running of the Club. There are many discussions and debates with everyone wanting the best for the Club. There are also many varying opinions and views on Committee which provides the healthy debate and ensures we are moving in the right direction.
- A special thank you to Captain, Adrian Johnston. Being Captain at The Grange is a large job in itself and Adrian also chaired the East Course Working Group overseeing the redevelopment project.
- Thank you to Lady President Janet Wundersitz and Lady Captain Margaret Anderson. The Ladies Sub-Committee is an enthusiastic group and do a fine job in organising and running the ladies program.
- Warren Mercer and his Pro Shop team. Warren has introduced some new faces this past year and they continue to provide friendly enthusiastic service. With limited tee times and only 27 holes in play Warren and his team have done everything possible to ensure as many members as possible have had an opportunity to play.
- Our regular Tuesday volunteer group has continued to assist the club completing many jobs around the clubhouse and on the golf courses. Some members of the group now assist on other days as well and they save the Club much expenditure in many areas.
- Once again a special acknowledgement to Tony Mazzone and Tony Carrocci who are the driving force behind the Build Tec Classic annually raising approximately \$50,000 for The Grange Junior and Golf Development Programme. The Build Tec Classic has now raised \$148,500.00 in total. Tony Mazzone was also of assistance during the East Course project with machinery hire, contractors etc.

Staff

During the year we lost a number of senior staff from the Club that had been with us for many years and done an exceptional job for the Club:

- Brett Lewis, Finance and Administration Manager moved to Mt Lawley Golf Club as General Manager.
- Elle Eckermann, Marketing and Events Manager is on maternity leave





- Leah Tattersall, Golf Administration Manager moved to Golf SA
- Louren Hancock, Head Chef has now left the industry

These changes meant a fairly substantial change to our Administration department:

- Robert Vincekovic has been appointed Finance Manager and was previously working at the Club as our Accountant
- Terrisa Na has returned to the club as Events Manager following a two year absence
- Nikki Pridham has moved from Receptionist to Golf Coordinator
- Josh Fitzpatrick has been appointed as Assistant Accountant
- Olivia Jaffer has been appointed as Trainee Office Administrator/Receptionist

It is a very new look team in Administration and I am certain they will serve the club well in to the future.

In the Food and Beverage department Craig Graves has been appointed as Head Chef and Stephen Helps moves up as his assistant after completing his apprenticeship. Chloe Roeger has returned to the club after two years at Gleneagles Golf and Country Club in Scotland. Chloe takes up the role of House Manager with her main responsibilities being member service and The Grange Restaurant.

Thank you to General Manager Barry Linke who has had a very busy year with the East Course redevelopment in addition to regular duties. Barry has served the club well over many years and with his experience provides valuable advice to Committee and myself.

Thank you also to Richard James and the entire course staff who have had an extraordinary year with the East Course redevelopment. The past year they have performed many additional hours of work including weekends to complete the project. While this was happening we had a very busy West Course which also had to be maintained. The entire course staff have done a marvellous job this past year and are to be congratulated.

General

A golf club is all about the members and my biggest thank you is to you the members who help make The Grange Golf Club the great club that it is. Every year we receive many emails, letters, suggestions and comments about different facets of our operation. Thank you to all those members who have taken the time to comment. Input and interest from members is very important in helping keep The Grange a first class golfing facility, continuing to provide enjoyment for all members.

I am retiring as President after five years in the role and a total of 18 consecutive years on Committee. I have thoroughly enjoyed the experience and consider our Club to have a wonderful future. When the new East Course settles down I believe The Grange will have the potential to become the number one golf club in South Australia and wish the Club and future Committees every success.

Kerry McGorm
President

Captains Report

It is only as I look back upon my first year as Captain of the Grange Golf Club, I realise the significant project that we as members have watched develop with every visit to our club through the last twelve months. We are fortunate enough to now have a 37- hole golf facility, one that we are now playing as our staff work toward final completion of the project and a planned Grand Opening of the East Course in late 2012.

It is certainly a time of transition, not just within our gates, but for all golfers in Australia, as we continue to move into the new handicapping system. We now have both of our courses rated under the new 'Slope' System, and have absorbed a number of significant changes to the way we calculate handicaps. This will continue as we close in on late 2013 and the introduction of the Slope System. I believe this system will greatly increase member enjoyment, with the first and most obvious improvement being the opportunity to play golf from the most appropriate set of tees for our ability, and yet remain in the competition with the entire field.

It was also a year where we moved from a 27 hole facility, to an East Course of 15 holes, then 17 holes and finally, as I type this report, we are playing all 18 Greg Norman designed holes on the East Course. During this period our West Course absorbed an enormous amount of golf, and I would like to pay tribute to Richard James and his course staff for nursing the course through the heavy traffic that this year brought.

It is fantastic to see our West Course continue to climb in the ratings, where it is now rated at 30 and 47 in Australia with the most respected Australian Golf Publications. Our East Course was not rated due to its re-construction.

Pennant

For the first time in many years, our Simpson Cup team were unable to make the Final, succumbing by the narrowest of margins to Tea Tree Gully in the final round, which was in essence a Preliminary Final. Our team started the year slowly and showed great tenacity and spirit to get back to within a whisker of a 7th straight Finals appearance.

Our Bonnar Cup team had an extremely good season as the defending champions, and throughout the season we took the opportunity to 'blood' some of our talented Junior Boys into the Senior Pennant environment. In a tense final at West Lakes, our team succumbed to Tea Tree Gully, losing 4-3 on the 18th green of the final match. Our Ladies A1 Pennant team had a great season, eventually finishing 3rd and showing great improvement from the year before. There is no question there are exciting times ahead for this young talented team, with three of the girls in the team being under 15 years of age.

Our Junior team entered the season as defending champions also, and certainly showed signs of continuing The Grange dominance in the Sharp Cup. That promise and talent was on show all season, and our Junior Pennant side completed a dominant season with a resounding victory at Royal Adelaide Golf Club in the final – and an undefeated season.



There is no better example of our health as a golf club than in our McMillan Shield, where this year we fielded two teams, one of which was made up almost completely with talented young girls. It was a pleasure to watch all participants develop their golf and learn the trials and tribulations of match-play golf, and I am certain these teams were filled with future Simpson Cup and A1 Ladies Pennant golfers.

Championships

This year we have included 'plate' events to our A, B, and C Championships, which I hope continues to increase our numbers into our Club's marquee event, and also gives more members the opportunity to play some match-play golf.

The following results are from our 2011 Championships – Club Championships – In a final of fantastic quality, it was the experience and class of State Captain Tom Bond that prevailed over a tenacious and gritty Jack Williams in the Final, winning 5 and 3. It was an absorbing match, with Tom settling better than Jack to open up a significant lead early into the front 9 of the first round, and it was ultimately a lead Jack could not overcome. The West Course was the venue for the Final, it was in fantastic order, and the subtleties of the design were evident as these fine players battled it out in different golfing styles.

Rob Bremert battled his way to the final and proved to be too strong for Dan Huggett in the B Grade Final, winning 5 and 3, and John Raschella ended Darb Munro's charge in the C Grade Final, John winning the final 4 and 2.

Ladies Stroke-Play Championships

In 2011, this event attracted a quality field, and it was fantastic to see one of our most exciting juniors, Kristalle Blum win this event for the second time, with a fine score of 84, with fellow Ladies A1 Pennant player Cassandra Wee the runner-up.

Junior Championships

An exciting Junior Final was played between two of our big-hitting, talented Juniors on the West Course. It was the left-handed Ben Stowe who proved too strong for Cory Baker in the final, eventually winning 2 up.

Club Foursomes

The Club Foursomes was won by Nick Cheary and Scott Christison, on the West Course. Mark Demasi and Scott Webb held the lead after the first round with a solid 77, however their 76 in the second round wasn't quite good enough to hold off the barnstorming finish of Cheary and Christison, shooting 73 to complement their opening round 79, to take the title by one stroke.

Club Mixed Foursomes – Arunta Cup

After a well crafted, experienced victory in 2010, Peter Spence and Carmel Wright came out to defend their title in 2011. However it was a victory for two of our 'young guns' in the Mixed Foursomes Championships in 2011, with Jake Laubsch and Kristalle Blum successfully combining to win the Arunta Cup, winning by one stroke from Adrian Johnston and Nicolle Rantanen.



State Selections

The Grange Golf Club can be very proud of our members who were selected to represent South Australia this year. Tom Bond was selected as State Captain, a fine honour, and he was joined in the team by fellow Grange members Jack Williams, Anthony Murdaca, and Chris Brown.

Congratulations again to Anthony Murdaca for his selection in the Australian National Squad, and also the State Junior Team. He was joined in the State Junior Team by Jack Williams and Matthew Lisk, with Matthew also being selected as Captain. Kristalle Blum was selected in both the SA Junior and Senior representative teams – Congratulations to Kristalle.

Jack Williams was a worthy winner of the SA Amateur, a great reward for a lot of hard work, and congratulations to Cassidy Evreniadis for being the runner-up in the Women's SA Amateur.

Chris Brown put the polish on a fantastic year by winning the GolfSA Amateur Classic, at Glenelg Golf Club in April, firing a sparkling 66 in the final round to win by one stroke – well done Chris.

I would like to also congratulate Tom Bond in winning the Dalton Cup in December 2011, which is an event hosted by The Grange Golf Club and open to all current Club Champions to compete in. Tom won the Champion of Champions with two fantastic rounds of 68 and 67.

Reciprocal Visits

A representative team of 12 from The Grange Golf Club visited Royal Canberra Golf Club in November 2011 to contest The Coopers Cup. The team was hopeful of retaining the Coopers Cup, however were mindful that 8 players in our team had never played the Royal Canberra layout before. I am proud to report the team recorded a resounding 11-7 win in the match play four-ball and singles format over the weekend, to retain the Coopers Cup and return it to The Grange.

March 2012 saw the 39th meeting between Spring Valley and The Grange, with our team heading onto foreign soil full of confidence after a recent 'away' win against Royal Canberra. I wish I could report leading the first ever win for The Grange away from home in this event, however we fell agonisingly short of a historic win, succumbing to the hosts 893 – 881 in this teams stableford format. It was clear the increased disciplines imposed on the team by the Captain resulted in an improved performance and full credit to the team for almost completing two away victories in one season.

Acknowledgements

I would like to thank our Superintendent Richard James and his team for their amazing performance this year. We have had a year to remember at the club, and it is thanks to Richard and his staff that we can enjoy fantastic surfaces to play the sport we enjoy all year round.



As Captain, I am indebted to the fantastic office staff that I work with - firstly Leah Tattersall for guiding me through my first months as Captain, and now Nikki Pridham. Thank-you girls, for your enthusiasm and positive attitude that makes my job so much easier.

To General Manager Barry Linke, for your assistance, advice and counsel in my first year, it has been invaluable and much appreciated.

Thanks to Warren Mercer for his support, and his commitment to the Club and particularly to our junior and elite golfers.

A special thank-you to Ryan Van Der Veen from Greg Norman Golf Course Design. It was a blessing for the Grange Golf Club to have Ryan on site for the entire East Course project, and there is no question Ryan poured his heart and soul into this project, and the result is a golf course that is strategic, exciting, challenging, and fun. I would like to thank the Match Committee members for assisting me in the running and management of the busy golfing program, particularly my Vice Captain Rick Kinnear and Lady Captain Margaret Anderson, who have been enthusiastic and always ready to assist me.

Over the last 18 months I had the honour of also being Chair of the East Course Working Group, and I would like to thank Kerry McGorm, Rick Kinnear, Ross Batchelor, Peter Spence, Richard James, Barry Linke and Ryan Van Der Veen (GNGCD) for their time and commitment to this project with me. It was a project that brought great excitement and with it unique challenges. As we near the official opening of the East Course I am delighted with the way we handled the project, and how we stayed true to our 'least disturbance to members' philosophy.

Special thanks also to our Pennant Managers, Tony Mazzone, Bob Higgins, Vice-Captain Rick Kinnear, Tony Bourne, Lady Captain Margaret Anderson and Rick Holt for your tireless work with our teams.

It is a privilege to be Captain of the Grange Golf Club. We have a vibrant, active membership and two wonderful golf courses of great character; as we continue to move forward I truly believe we as members are part of one of the great golf clubs of Australia, something we should all be proud of.

Adrian Johnston
Captain



Club Events and Named Trophies – 2011 / 2012

	2011	2012
CLUB CHAMPIONSHIP – F McLachlan and P LeMessurier Trophy	Tom Bond	
CLUB FOURSOMES CHAMPIONSHIP	Nick Cheary and Scott Christison	
CLUB FOURSOMES B GRADE	Philip Dolman and Neil Tamlin	
CLUB FOURSOMES C GRADE	Ian Sterzl and Gary Pederson	
CLUB STROKE CHAMPIONSHIP – Eric Fitzroy Memorial Trophy	Tom Bond	
CLUB FOURSOMES SENIORS		
CLUB MIXED FOURSOMES CHAMPIONSHIP – Arunta Cup and Milton and Merle Hatwell Trophies	Jake Laubsch and Kristalle Blum	
GEORGE HOWARD MEMORIAL TROPHY	Scott Webb	
CLUB JUNIOR CHAMPIONSHIP - RG Thomas Trophy	Ben Stowe	
- K Robinson Trophy	Jack Williams	
TERRY MARTIN TROPHY	Colin Coleman	
B CUP	Rob Bremert	
C CUP	John Raschella	
CLUB VETERANS CHAMPIONSHIP - C R Angel Trophy	Chris Watson	
TOM SMITH TROPHY - Veterans Best Nett	Ken Whalley	
SUMMER CUP	Craig Coleman and Paul Pankiewicz	Matt Henderson and Heath Visser
WINTER CUP	Detlef Kirsten and Andrew Kuliwaba	Ken Whalley and Rob McLaren
PRESIDENTS PLATE and TROPHY	Tim Mead	Robert Perryman
CAPTAINS PLATE and TROPHY	Raymond Van Den Berg	Richard Barker
CHAMPION OF CHAMPIONS – Dalton Cup	Tom Bond	
ANZAC CUP	Mike Paluszkiwicz	West: Adrian Pethick East: Peter Mader
A W IRVINE TROPHY	Geoff Casson	
MID WEEK MEDAL WINNER	-	
CITY OF CHARLES STURT BOWL and TROPHY	Peter Stephens	
GRANGE AMATEUR OPEN – J Culance Memorial Trophy	Brad Moules (Royal Adelaide)	Tom Bond (Grange)
COMMONWEALTH BANK PLATE and TROPHY	Matt Henderson	
PAUL BACKHOUSE MEMORIAL ROSEBOWL – Grange Junior Vardon	Jake Laubsch (Grange)	Colin Coleman (Grange)
RYDE PARRAMATTA CUP	Robert Marshall	East: Kevin Cusack West: Brian Mason
9 HOLE TWILIGHT EVENT – Ray and Mollie Scudds Trophy	Rob Stamp and Helen Hood	
POZZA CUP		
DRYSDALE PLATE – Parent and Child Event	Rod & Matthew Lange	
SA Police Club Plate and Trophy	Tino Castorio	
CW Robinson Memorial Trophy	Geoff Casson	East: Greg Daly West: Jozef Nycz
JESS MCNALLY MEMORIAL TROPHY	Gill Darling & Terry Welsh	Jude Carling-Sacharias & Earl Scott
SPRING VALLEY – INDIVIDUAL	Marty Ingham (The Grange)	Allan Martin (Grange)
MIDWEEK SUMMER CUP	Sam Marafioti & Pat Marafioti	Rick Kinnear and Don Ryan
MIDWEEK WINTER CUP	Dennis Underwood & Trevor O'Rourke	George Carapetis & Marty Ingham
HASELGROVE WINES MIXED SERIES	Belinda Singelton and Scott Thiele	



Membership Report

The golf club membership market has changed considerably over the past few years with lengthy waiting lists at the majority of private golf clubs a thing of the past. The Membership Committee has considered various membership models and options that may suit The Grange going forward. We are recommending some Constitutional changes at the AGM to our Membership categories to assist attracting new members to join The Grange. Please read the 'Notice of AGM' and Constitutional changes with the explanatory notes in relation to Membership as details of the proposal changes and accompanying information is explained. I believe the changes will assist the club in recruitment of new members in the future whilst maintaining our position in the market place as a prestigious private golf club. The changes are aimed at attracting new members to join Grange whilst maintaining the value of being a member at Grange and the Entrance Fee paid by new members who have joined the club in recent years. An additional change, proposed to our Membership structure will provide the opportunity for current members with a minimum of 20 years membership to transfer their membership to a direct family member upon their resignation or passing. I encourage members to support these changes as they will provide much needed flexibility to our Membership structure.

With the East Course reconstruction taking place over the past 12 months and at least 9 holes out of play for the entire year we were not actively seeking new members to join the Club. As playing times were at a premium on certain days of the week Committee considered it best to provide current members the best opportunity to book a tee time. We did however manage to induct 54 new members into our playing categories which was a fantastic result.

Category - Playing Rights	Budget				
	08/09	09/10	10/11	11/12	12/13
Category 1 - 7 Day	873	898	876	828	840
Category 2 - 6 Day	722	632	571	504	520
Category 3 - 5 Day	158	182	205	224	220
Category 4 - juniors under 25	116	113	103	99	101
Category 5 - absent/ non playing	399	416	403	417	405
Category 6 - corporate	15	8	7	6	6
Category 7 - fully paid	15	15	15	15	15
Category 8 - social	36	37	36	36	36
Honorary / Life	6	6	6	7	7
Total	2340	2307	2222	2136	2150
Total playing	1905	1854	1783	1683	1709
Total non-playing	435	453	439	453	441

The table contained with this report highlights the membership numbers in the various categories and shows the movements over recent years. During 2011/12 we fell 28 members short of attaining our budget and desired membership levels. With the East Course now fully back in play the 2012/13 budget shows a slight increase in the playing categories as we have two courses available to members. This means we will need to attract approximately 120 new members to join Grange over the next year. We will continue the \$200 House account bonus for any member who proposes a new member that joins the club throughout 2012/13. This incentive has been well received by members over the past two years. Over the past 12 months we continued to work with Showpony Advertising to assist the Club with our marketing strategies and in particular launch and officially open the new East Course later in the year. We are now in the process of finalising arrangements for a high quality television and radio campaign to launch our new Greg Norman designed golf course.

As I write this report the Membership Committee is in the process of finalising a special 'Membership Working Group' to investigate all facets of our Membership structure. This will include retaining existing members and attracting new members. The Working Group will be made up of a cross section of our current members including male, female and representation from various age groups.

Thank you to members of the Membership Committee, Ross Batchelor, George Carapetis, Kerry McGorm and Barry Linke.

Deb Middleton
Membership Chairperson





Golf Development Report

We started this year with another great achievement. The Build Tec classic in February although only held on one course this year, due to the redevelopment of the East course, had a huge 38 teams and along with an auction, novelty prizes and a raffle, we raised an incredible \$42,023. These funds give us the opportunity to develop golf at the grass roots level as well as promoting and assisting our elite players. Our players have again had some very impressive successes and it is pleasing to see them grow and develop their skills.

Some highlights were:

Anthony Murdaca:

Selection in the Australian National Squad, both the SA Senior and Junior Teams.

Matthew Lisk:

Selection in the SA Junior Team and Captain of the team.

Jack Williams:

Selection in the SA Senior and Junior Teams. Winner of the SA Amateur Open.

Tom Bond:

Selection in the SA Senior Team and Captain of the State Team

Chris Brown:

Selection in the SA Senior Team

Kristalle Blum:

Selection in both the SA Senior and Junior teams

Cassidy Evreniadis:

Selection in the Cudmore Cheney interstate series. Runner-up in the Womens SA Amateur Open

Ben Tucker:

Selection in the Cudmore Cheney interstate series.

Alicia Smith:

Winner of the B Grade Club Championship.

We increased our level of participation by entering two teams in the McMillan Shield competition this year and both teams showed their competitive spirit. The Sharp Cup (Junior Pennant) team had back to back premierships which is indicative of the depth of our juniors at present and this is the future of our club.

A new initiative this year was to appoint a junior captain. The Golf Development Committee produced criteria that would be expected of such a role and selected the Junior Captain from that criteria. One of the major aims of this role is to assist the Golf Development Committee in identifying the needs of our juniors and having the ability to communicate those particular needs to the Committee.

Michael Ucci was the stand out junior for selection and has adapted to his new role with ease. Michael has maturity far beyond his years and I know he will be a huge advantage to both the Golf Development Committee and the Club in the future.

Congratulations Michael.

During September there are 14 girls between the ages of 9 and 16 participating in our annual Try Golf for Girls. This has proved to be a successful initiative and we look forward to growing our junior girl members at the end of the program. All participants are offered a restricted trial membership at the completion of the 5 weeks. This gives those who take advantage of the offer the use of the practice facility and includes Tuesday and Thursday afternoon playing rights. It is an opportunity to “try before you buy” and parents can assess the level of interest prior to making such a commitment.

Our golf trips continue to be popular and earlier in the year we travelled to the Barossa Valley Golf Club to contest their junior open. 12 of our juniors made the trip. Matthew Lange was the outright winner with Ella Adams winning her section for the girls. It was a fun day and great to see everyone enjoying their golf and making new friends.

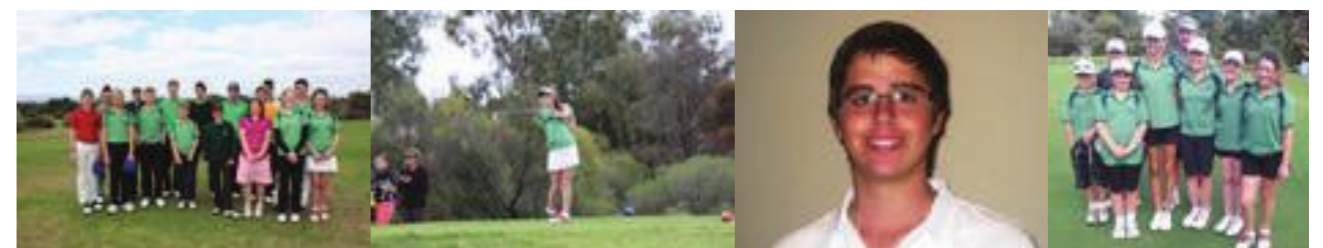
The Port Augusta Junior Open is again on the horizon with 16 juniors travelling and staying overnight to contest the event.

This financial year we have again given support to a number of our elite and junior members including Kristalle Blum, Jake Laubsch, Matt Lisk, Ben Stowe, Anthony Murdaca, Jack Williams, Ben Tucker, Emma Sutton and Tom Bond. With our coaching clinics, school holiday programmes, regional trips and the Jack Newton event in NSW also being supported our fundraising is definitely making a difference.

I would like to thank everyone who gives their time to Golf Development, without their input and enthusiasm our success would not be as great. Tony Mazzone’s generosity is amazing, Craig Coleman, Deb Middleton, Janet Wundersitz, Barry Linke and Nikki Pridham and my Junior Twilight assistant Louise Glennon. I would also like to give a very big thank you to Phil Smallwood who has given his time freely to Golf Development this year and has taken on the role of our official bus driver when we have out of town trips.

I look forward to bigger and better results and activities in the coming year.

Sue Hedley
Elite/Junior Golf Development Chairperson





Course Report

What a year! 12 months has passed in a blink of an eye, and it is quite unbelievable to consider what transpired through this time. Undertaking the renovation of the East Course with Greg Norman Golf Course Design was a massive undertaking by the Club and placed a huge workload on the course operations. Whilst acknowledging that, I believe that we were able to maintain the high standards of the West Course at the same time, an achievement when you consider the amount of hours and effort that was invested in the East Course.

East Course Renovation

Continuing on from works beginning in May 2011, the construction of the East Course was 'completed' with the seeding of the 12th green in late February, meaning we had constructed and seeded 18 greens in just over 7 months. For good measure, we followed that with the putting green being seeded on the 8th March, 8 months after we seeded the first green of the project.

The Penn A4 bentgrass putting surfaces selected for the greens and collars are maturing into very good putting surfaces, and have handled their first months in play quite well. Our aim through construction was to have the greens in a playable condition being mown at 3mm in 15 weeks, which was achieved on all but the 10th green, which had its issues through establishment.

Santa Ana was the turf of choice for all other playing surfaces, as it is the dominant variety through the course. We bought in around 7 hectares of turf, all in small rolls that were laid by both staff and casual labour, concentrating primarily on green surrounds and tees. We utilised commercial harvesting equipment on 3 separate occasions to cut both small and maxi rolls for reuse, with in the region of 2 hectares harvested and allowed to regrow into playing surfaces. Vegetative establishment was also undertaken, with 3 hectares of fairway sprigged, and stripped material and turf scraps used extensively in roughs to establish a turf cover. A heavy renovation on all the couch surfaces will be undertaken in spring this year, which will assist us to smooth the surfaces and remove some of the sodding lines and transitions between establishment methods.

West Course

As busy as we were on the East Course, the West Course, whilst seeing an inevitable lessening of maintenance time, was maintained in good condition for the duration, and handled the additional traffic and wear placed across its surfaces well. The decision was made early to not scarify fairways, as the task would simply have been unachievable. Not carrying out this renovation has had an additional positive for us, allowing development of thatch, which along with the raising of mowing heights slightly will provide the desired 'softer' conditions we are being asked to produce throughout the course. In doing this, we must be mindful of creating issues for ourselves in the future such as increasing ideal environments for pests and diseases, and having too much thatch – it is a fine balance.

In recent times we have undertaken alterations of the 13th west tee, where we have realigned the tee approximately 6 degrees to the left side of the fairway to relieve some boundary issues. At the same time, we have shifted the tee towards the fence line by 6 metres. The establishing trees on the right will act as a barrier, and with



further establishment they will provide a good screen. We were also able to gain ourselves approximately 5 metres additional length at the rear of the tee. In conjunction with the tee works, the fairway bunkers on the left have been filled in, allowing for the extension of the playing area to the preferred left hand side. Turf and thatch stripped from the tee and surrounds filled the bunkers, followed by sand stockpiled during the East Course works.

Wetlands

Another frustrating year has been had in relation to the ASR wetlands. Following on from the period of in-operation through the reconstruction works, the troublesome radio communications system has been providing great issues in recent times, resulting in a second winter with virtually no water injected. Various technicians have assessed the radio equipment, finding both operational and programming issues, which we have been working towards solving.

As a part of the renovations on the East, we took the opportunity to install conduit in with the irrigation pipes, allowing for the 'hard wiring' of the wetlands system, including the control system which would eventually remove the radios altogether. Installation of 1500 metres of fibre optic cable linking the maintenance facility with the East pump shed and the wetlands system including both ASR wells and the entire control system has taken place through this conduit, which will enable the monitoring and control of the system both from the office and remotely, a feature we have never had. Whilst we will be maintaining the radio network for communication to the inlet stations and the wetlands sensors in the short term, they too will be upgraded to be linked with fibre cable.

It is quite pleasing to be able to say that there is light at the end of the tunnel in regards to the ASR system, and I have no doubt that once these works are carried out, we shall have a fully operational system commensurate with the other golf club wetland systems in operation in Adelaide.

Vegetation

Quite a lot of vegetation works have been a part of the East Course renovations, with the transplanting of 82 mature trees throughout the East Course. Utilizing a tree spade that dug a 2 meter round hole 1.5 metres deep, we shifted a mixture of Gums, Callitris, Casuarina's and Pine trees to specific locations throughout the course to 'frame' new holes, improve the safety in areas where required and to add to the overall feel of the golf course. There have been mixed results, with some trees doing far better than others leaving us with a reasonable success rate.

Along with the larger transplants, some 500 trees and shrubs have also been planted throughout the East, following the landscape plans set out by GNGCD. A wide range of natives were used, including a few eucalyptus varieties, wattles, casuarina's and melaleuca's along with various small shrubs including saltbush varieties. All of the plants to be used are already growing on the property, and have existed here long before the golf club came along. It is very important that we continue to promote these varieties to ensure the survival of the local environment. Overall, we have planted far more trees and vegetation than was removed in the undertaking of the renovation, which is a pleasing result.



Our ever dedicated 'Charlies Angels' groups have once again generously given their time to carry out some of the odd jobs that present themselves around the courses and maintenance buildings, including a role in the planting and establishment of the vegetation on the East Course. The construction of the course furniture and pump shed cladding was also undertaken by this dedicated group, which all look fantastic. The work of this group is appreciated greatly, and I thank them whole heartedly for their efforts again this year.

Staff

I cannot underplay the role that our groundstaff played in the reconstruction, taking on a massive amount of work that quite often took them out of their comfort zone and knowledge levels. To their great credit, everyone involved took to various tasks and assisted us to achieve the fantastic results that we have. East Course Assistant Rowan Daymond went above and beyond to ensure the project was successful, as did East Leading Hand Adam Fry, although he did jump ship and headed to Kooyonga prior to completion. West Course Assistant Aaron Kelly's role was also very important; even though he did not spend all of his time on the project his ability to maintain the West Course, often without Leading Hand Brad Ayres and a skeleton crew allowed us to provide GNGCD with whatever they needed.

The bunkering, such a feature of the new course would not be what they are without the hours of back breaking labour put in by Jay Gilbertson and Jake Laubsch, and although not mentioned individually, each and every staff member whenever offered the opportunity to be involved did so with enthusiasm, even when it may have been sodding for days on end or digging irrigation trenches. Working alongside GNGCD and their staff was an absolute pleasure, with all groundstaff who worked with Ryan and Denis taking away new skills and experience that is not easy to come by. The results we have been able to achieve is something we should all be very proud of.

Richard James
Course Superintendent

Rick Kinnear
Course Chairman



Hospitality Report

The House Committee is pleased to report a strong operating result for the Club for the year ended 30 June 2012. The combined profit of \$308,275 from bar and catering is a 9% improvement on last years result and a surplus of \$13,940 or 4.5% compared to budget.

Member Services

The overall objective for member's hospitality is to provide quality food and service expected at a prestigious private golf club whilst maintaining a reasonable price for our offerings. Our financial aim is to break even from member hospitality services excluding the allocation of overhead costs.

The House Committee have continued to work with management and staff throughout the year in an endeavour to continually improve our service standards and take on board the comments and feedback received from members. During the year our Bistro menu was updated and modernized with daily specials included to provide good variety but retain the popular dishes. I encourage all members to patronize the Members Lounge / Bistro following (or before) golf as it is an important part of our operation.

Staff

In December 2011 Terrisa Na returned to the Club in the role of Events Manager. Terrisa returns following a two year stint at Servcorp where she gained valuable experience in the corporate world. She replaces Elle Eckermann who has taken indefinite time off with the birth of her first child. Elle has built a fantastic foundation for functions at the Club and Terrisa continues to do an amazing job with our seminar business stronger than ever, wedding bookings continuing strong, and our corporate golf ever increasing following the financial crisis.

During the later part of the year Chloe Roeger returned to The Grange after spending two years at the prestigious Gleneagles Golf and Country Club in Scotland, UK. This meant a slight re-arrangement to our Hospitality Management structure with Samantha Galer assuming the role of Functions Manager, Chloe Roeger as House Manager and Matt Chesterman as Bar Manager. This provided the club with three very experienced hospitality managers to operate our member's service and very important function and external business.

In October 2011 Louren Hancock our Head Chef for the past three and a half years resigned to pursue a career outside cooking. Louren did an excellent job during his period at Grange and will be missed in our kitchen. Craig Graves was appointed Head Chef and commenced duties in November. Craig was previously employed at the Crowne Plaza in the city and brings a wealth of experience to Grange.

Our Sous Chef Hollie Fraser resigned in March 2012 to travel overseas. With Holly's departure Stephen Helps was appointed as a full time Chef after serving his apprenticeship at Grange. Jamie Rees was appointed as a first year apprentice and completes the new look team in the kitchen. I am sure members will agree the quality and consistency of the food from the kitchen is excellent. Well done to all the team.



The Grange Restaurant

The name Whitesands Restaurant was changed to The Grange Restaurant and our kitchen team continue to showcase the high quality of food that is available at our restaurant. We regularly receive excellent feedback and praise on the food and service from our restaurant and I encourage all members to make a booking, you won't be disappointed.

Over the past 12 months we have averaged 46 patrons per night with an average spend of \$53.25 per person. To grow our restaurant we have revised our Entertainment Book offer so that it can be used in conjunction with the members price and we are marketing the restaurant on the Australian Good Food Guide.

Special Member Events

We continue to focus our efforts with special member's events around our very successful wine lunches and our New Years Eve function.

Wine Lunches -

Once again we have held two very successful wine events, one dinner and one luncheon. The first event was a Penfolds wine dinner held in September 2011. The wine dinner provided an opportunity for many members to attend a wine function that could not attend the lunches. This event was followed up with a Grant Burge wine lunch in May 2012 which was very well attended and a great success.

A big thank you to each of the wineries for their generosity in providing the wines for tasting and thank you to the members who support these events, purchase some wine and help make them so successful.

Steve McNally (DJ) Functions -

This last year Steve conducted two functions on behalf of the club. In August he organised and ran a "Hot August Night" function which was well attended and a great time was had by all. Many members were able to re-live their memories from the 60's and 70's.

The New Years Eve function which is also organised by Steve was again a great success with 270 guests attending and bringing in the New Year. Steve has grown the New Years Eve function into a great event and make sure you book early to avoid disappointment for this years function.

Capital Improvement

The last 12 months was relatively quiet for the House Committee with capital improvements in the clubhouse. The vast majority of available capital funds were committed to the East Course redevelopment with a minimal amount of funds available for clubhouse improvements. Details of the capital expenditure for the clubhouse and accompanying list of items are included with the Finance Report.



Acknowledgments

I would like to congratulate the entire hospitality team and management on the financial result achieved over the last 12 months. It was a difficult year with the East Course reconstruction in progress and limited playing times meaning less numbers utilizing the clubhouse facility.

Thank you to my fellow sub Committee members Bruno Battistella, Deb Middleton, Sue Hedley and Janet Wundersitz. Various Management members also attended House Meetings and thank you to Barry Linke, Robert Vincekovic, Sam Galer and Chloe Roeger. The variety of this group gives us many differing opinions that help us to continually improve the House operations.

Thank you to members for your feedback, encouragement and patronage over the last year. Food and Beverage is a challenging industry and providing a wide range of services to a diverse range of members in a cost effective manner provides an even greater challenge to all involved with the House operation.

George Carapetis
House Chair

Robert Vincekovic
Finance Manager





Lady President's Report

The ladies programme this year has again been a full one, starting with Opening Day which was generously sponsored by our Club Professional, Warren Mercer. The extraordinary prizes were a round of golf at Royal Melbourne Golf Club with Warren! Each player on the day also received a pitch reparer (to help us look after the new greens).

Past Club Champions were honoured on this day with 14 attending. Each past Club Champion received a certificate stating the year or years of their win with 17 past champions winning the championship on more than one occasion. Almost 200 members and guests attended on this day.

Sponsored Gala Days were again well received by the lady members. We thank the following for their continued support:

- L'Indulgence Hair and Beauty
- L'Oreal
- Phil Hoffman Travel
- Denvic Conveyancing Services (Ladies Sunday Foursomes)
- Ray White Norwood (owned by Wundersitz Real Estate)

Thank you to the lady members for their generosity on our Charity days. The Christmas Ambrose and Opening day raffles resulted in more than \$2000 being raised for the Cystic Fibrosis foundation. Many, many Christmas presents were also donated to St Vincent De Paul.

The Pink Ball Day raised \$762 for Breast Cancer and the Fiona Pike Cancer Awareness day will be held later this year.

The Ladies Sub Committee and lady members have also continued their support on the Liquor Industries day, where many thousands of dollars is raised for varying charities.

The Melbourne Cup Luncheon and the London Calling Dinner Dance were two events arranged and managed by the Ladies Sub Committee. We thank all members who supported these events and also thank the staff for their wonderful cooperation, hard work and ensuring our events were successful.

The Christmas Ambrose was again well supported, with the ladies from The Lakes Golf Club joining in with costumes, golf and the lunch. This same week The Grange played The Lakes in the annual Invitational match. The Lakes won by a very small margin.

The End of Year dinner for the ladies had a Black and White theme, this was a night of fun with 120 ladies attending.

Masquerade was the theme for the Pennant, caddies and Interclub dinner with the ladies enjoying a visit from Spider Man! Thank you to Warren Mercer for the generous prizes.



Joyce Morley has again organised the Veterans group, playing on Fridays, throughout the season. Thank you Joyce for your commitment, work and support in keeping this golfing group active and viable.

The Ladies Locker room is made welcoming and cheerful by the efforts of our Flower Ladies, this year thanks to Valerie Shaw, Leanne Manual, Merryl Daniels, Lauren Weatherald and Patsy Stamp for your striking creations.

Welcome to the following new members:

Bianca Allen	Lucy Petherick
Rhonda Carter	Susan Allott
Collette Sharpe	Carol Lynch
Sophia Cannizzaro	Janet Milton

We hope you're enjoying your golf and the friendship at our club.

Deceased member - Molly Salter. Our condolences to her family and golfing partners.

The Ladies Sub Committee thank President Kerry McGorm and Captain Adrian Johnston for their support and leadership of our club. The Grange is a vibrant club with great atmosphere definitely aided by our cooperating team of Committee and staff. Particular thanks to Barry Linke (Manager) and Robert Vincekovic (Finance Manager) and all of the office support staff. Your support has assisted the Ladies Sub Committee in achieving our goals this year. The functions team, Chef and staff have communicated well with the ladies - thank you. We thank Richard James and his staff for the care and presentation of our courses.

To the Ladies on the Sub Committee, thank you for your commitment, cooperation, friendship and sound consideration of issues and decisions. This has made my role very fulfilling, and helps lighten the load. (Captain Margaret Anderson, Vice-President Ann Coats, Vice-Captain Belinda Singleton, Committee: Julie Webber, Sue Corey, Annette Taylor, Kris Tapp and Tricia Anderson.)

Lastly to all lady members, your support and willingness to contribute ideas and report issues affecting our club, golf, and the care given to our ladies in times of need has made our club what it is, a place of friendship, support and great golf.

I wish you good health and great golfing.

Janet Wundersitz
Lady President





Lady Captain's Report 2012

Season 2012 commenced with opening day on Tuesday 28th February and as always was very well supported. The Ladies' Sub Committee wishes to acknowledge the continued generous support of Club Professional Warren Mercer.

Golf SA Day was held on Tuesday 20th March and a full field of women representing 12 clubs enjoyed a 3BBB competition.

Club Championships

The Ladies Sub Committee continued to discuss the format of the Ladies Championship to enable more women who work to participate. The format for 2012 involved a Qualifying round on Sunday 22nd April, hitting off from 11.30am using both the 1st and 10th tees. This was followed by a further Qualifying round on Monday 23rd. Quarter-finals on Tuesday 24th, semi-finals on Thursday 26th, and the final on Friday 27th April. Good galleries followed the finalists on Friday, with the Championship final being played over 36 holes between defending Champion Louise Glennon and talented junior Kristalle Blum. After a tightly fought match Louise successfully defended her title for the 8th consecutive time.

Congratulations also to the other winners:

B Grade: Alicia Smith

C Grade: Lauren Weatherald

D Grade: Sue Whyborn

The Ladies Sub Committee extends its appreciation to the referees of the Championships Jeanenne McGorm, Tricia Anderson and Joyce Morley.

Pennant & Interclub

It was very encouraging to have so many players nominate to participate in our representative teams, making it a challenge each week for team managers to select their teams. This certainly demonstrates the strength of our Club.

It was also exciting to have three junior girls playing in the Pennant Division 1 team, they acquitted themselves very well with each of them winning matches. With these young players and other junior girls who played in the McMillan Shield, future success is assured at The Grange. Unfortunately the Pennant 1 team did not make the final, although in contention until the final round. I was honoured to be part of a team where the senior members were role models and the junior members were full of enthusiasm and talent.

The Pennant 2 and Cleek teams also had good wins during the season but fell short of making the finals.

The Hickory team, under the guidance of stalwart Joyce Morley, won a very exciting final against Blackwood 4-1. Well done team!

My thanks and appreciation are extended to team managers Louise Dearing, Kris Tapp, Julie Webber and Joyce Morley. To the caddies for the Pennant 1 and 2 teams, thank you for giving up your time, and providing support for our players, especially on some of those very cold and wet days.

Challenge Events

The Joyce Goldfinch Bowl, played against Kooyonga had Grange win the first round at Grange. The second round is yet to be played.

The foursomes match against Glenelg is yet to be played at Grange. The Moller Cup is also later in the calendar.

In my first year as Lady Captain I have had wonderful support from the Ladies Sub Committee, especially when dealing with the challenges of the opening of new holes on the East Course. The Sub Committee show that they have the best interests of women golfers at The Grange as a priority and have been innovative in their thinking. The Pro Shop has continued to give the ladies great support, and we must give special mention to Warren Mercer and Phil Smallwood for coaching our Pennant and Interclub players. Barry Linke and the office staff have been invaluable in providing me with help and advice when I have sought it.

Major Event Winners

Club Champion : Louise Glennon

B Grade : Alicia Smith

C Grade : Lauren Weatherald

D Grade: Sue Whyborn

Veteran's Champion: Louise Dearing

Grange Slaver: Jenny Lee (Glenelg)

Mixed Canadian Foursomes: Tricia Anderson and Doug Jones

Aretha Taylor Memorial Trophy: Anne and Des Evans

Margaret Anderson Ladies' Captain





Finance Report 2012

Overview

The net result for the 2011/12 financial year was a loss of \$418,880. As can be seen from the summary provided below, this result was significantly impacted by the impairment of assets as a result of the East Course Redevelopment Project. Entrance Fees were also well down on budget (\$152,500) as we were not actively seeking new members during the reconstruction.

Operationally we budgeted for a \$275,116 loss and we fell slightly short of that figure with a loss of \$312,435, a shortfall of \$37,319. 2011/12 was a slightly different year to previous years due to the redevelopment of the East Course. With nine holes out of play for most of the year, all areas of the business were financially impacted. Corporate Golf was well down as we did not take any additional bookings throughout the year. Green fees, cart hire, and members hospitality were also down due to the reduced playing numbers throughout the year.

	Actual	Budget	Last Year
Operating Profit	\$(312,435)	\$(275,116)	\$ 104,442
Entrance Fees	\$ 167,513	\$ 320,455	\$ 347,752
Profit on Disposal of Assets	\$ 740	-	\$ (217,916)
Impairment of Assets	\$(274,698)	-	\$ (549,395)
Total Profit/(Loss)	\$(418,880)	\$ 45,339	\$ (315,117)

The Impairment of Assets relates to the course construction and course irrigation assets that have been written down in value (shown as Impairment Expense) in the 2011/12 financial year to reflect the revised projected remaining lives of these course assets.

East Course Redevelopment

The original budget for the redevelopment of the East Course was \$2.75 Million. After 15 months of hard work by all involved and a fantastic result by Greg Norman Golf Course Design, the total expense of the East Course redevelopment finished at \$2.99 Million. The overrun was mainly due to additional irrigation works with a Satellite Control System replacing the old Decoder System. The decision was also made to complete the exposed aggregate paths as recommended by the course designer.

Capital expenditure was primarily funded through a \$2.2 Million increase in debt. We believe this is an extraordinarily good result with the total rebuild of the East Course coming in under \$3 Million. This is an investment that will serve The Grange Golf Club over the next 40 plus years and retain our position as a leading golf club in Australia.

Cashflow

The Committee maintained a manageable debt level throughout 2011/12, with the debt level increased by approximately \$2.2 Million to \$5.8 Million as at 30th June 2012. This debt level is \$800,000 more than the projected debt level of \$5.0 million presented in last year's Annual Report. The additional debt is attributable to East Course redevelopment project costs which were not all originally budgeted for in 2011/12 financial year, and also fewer members inducted throughout the year as we were not actively seeking new members during the redevelopment.

We have provided an updated cashflow forecast in this annual report to highlight Committees capital expenditure plans and projected debt levels in the coming years. We have included the following significant capital projects for completion in the next three to five years:

- Clubhouse Facilities upgrade \$ 1,000,000
- Neighbouring Property Provision \$ 850,000
- Maintenance Facility Upgrade (amenities building) \$ 565,000

The updated forecast sees the steady repayment of club debt following the completion of the above projects, with debt projected to be extinguished by June 2019. This forecast is reliant on the assumption that the projected membership numbers can be achieved in the years ahead. Any further reduction of members will require adjustment to the capital expenditure plans outlined in the cashflow forecast.

Committee are confident that the quality of the new East Course will raise the profile of The Grange and assist in attracting new members to the Club.

The Grange Foundation

The Grange Foundation, formed in 2007/08 with the bequest from Ruth O'Loughlin, has grown in value from \$320,153 to \$341,476 as at 30th June 2012, with the balance of the Foundation invested in the membership investment scheme throughout the last year. There were no outgoings from the Foundation in the 2011/12 financial year.

The following observations are made about the operating performance for the year ended 30th June 2012;

Membership Subscription Fees

Actual \$3,128,064 Budget \$3,199,519 Last Year \$3,116,189

Revenue from subscription fees increased 0.5% on last year, but it fell short of our budget due to a shortfall in member numbers for the whole of the financial year.

We had budgeted for a reduction of 72 playing members during 2011/12 in line with our long term plan of improving playing comfort, but after considering the impact of the East Course redevelopment on tee times during the year, we reduced marketing activity which resulted in a total reduction of 100 playing members for the 2011/12 financial year.



In total we lost 160 playing members during 2011/12 with 98 resignations from playing categories (5.8%) and a net 62 members transferring to non playing categories. To offset these losses, 54 new playing members were introduced to the club in the 2011/12 financial year, contributing \$167,513 in entrance fees.

Playing numbers finished the year at 1683 compared to a budget of 1711.

Golf Activities Income

Actual \$521,237 Budget \$559,740 Last Year \$634,846

Income from golf activities fell short of expectations in 2011/12, with visitors green fees the main contributor, falling \$42,000 or 23% short of budget.

While disappointed not to achieve our budgeted revenue targets from golfing activities, we understand that pressure on playing times throughout the 2011/12 year were caused due to the redevelopment. The Club focused on Members and refrained from booking additional Corporate Golf Days throughout the year and also avoided any large group bookings while nine holes were out of play.

With the completion of the new East Course and excitement building as we approach an official opening, we believe that golfing activities will improve significantly and return to the same levels as previous years.

Hospitality – Food and Beverage

Actual \$308,275 Budget \$297,967 Last Year \$282,459

The full year operating result for hospitality was a net surplus of \$308,275 excluding any allocation of overhead costs. This surplus was a 9% improvement on last year, primarily due to an increase in trading income. The result also exceeded budget by 4.5% which is a good result given reduced clubhouse patronage with the East Course.

The following is a summary of key performance indicators in comparison to last year:

Member Trading -

- \$18,000 or 1.5% decrease in combined food and beverage sales. A great result given the reduced number of playing times with nine holes out of play.
- 0.5% decline in food gross profits to 49.5%. Price rises were kept to a minimum throughout the last year, despite many suppliers raising food prices.
- Beverage gross profits in line with last year at 60.25%. This result is still below industry standard, but is reflective of the Club pricing policy.
- 2.5% increase in total wage costs, mainly due to a change in the structure in the hospitality services.

External Functions -

- \$36,000 or 25% reduction in combined food and beverage income from corporate golf functions mainly due to the reduced number of corporate days with the East Course redevelopment.



- \$105,000 or 15% increase in combined food and beverage income from other external functions with an increased number of weddings and seminars.
- Beverage gross profit remained at 73.5% in line with last year
- Food gross profits remained at 65.5% in line with last year
- Wage costs in line with last year at 32%.

Weddings continue to generate significant income for the Club. In total we hosted 55 weddings for the financial year, five better than budget. In total, wedding functions contributed a combined income of \$590,000 in 2011/12 (up 25% on last year). Our forward sales for weddings are very strong with deposits paid for 51 weddings to be held over the next 18 months.

With the East Course redevelopment project impacting tee times for members, we made a conscious decision to minimise the number of corporate golf bookings in 2011/12, and therefore budgeted accordingly for a reduction in income. In total we hosted 30 corporate golf events for the year, compared to the normal average of 50. The income of \$197,500 was 28% down against last year, and still well down on the record level of \$400,000 achieved in 2007 and 2008. With two courses now in play we expect corporate golf to improve over the next 12 months and then again the following year when we allow corporate days on the East Course.

Income from other functions, including birthdays, christenings, Christmas functions, business meetings, seminars and conferences increased \$5,000 or (1.5%) on last year. With the recent expansion of our seminar business through repeat clientele and a growing reputation, we are confident that income from this revenue source will continue to exceed budget expectations. This area of business is the greatest opportunity for income growth in the years ahead.

We acknowledge the fantastic performance of Terrisa Na, our Event Manager who continues the strong profitable external function business at Grange while Elle Eckermann is on Maternity Leave. Well done both Terrisa and Elle.

Course Expenses

Actual \$2,242,044 * Budget \$2,282,640 Last Year \$2,076,045 *

*Loss on Disposal of Assets and Asset Impairment expenses, have both been excluded from the total course costs above.

With course expenses making up a significant proportion of our total club operating costs, we undertook to keep tight control of expenditure to offset the budgeted operating loss.

Richard James and the course team once again did an excellent job controlling their expenditure, making a reasonable saving of \$40,000 against budget, however this expenditure exceeded last years expenses by 8%.

The main source of cost savings was the reduction of chemicals and fertilisers used on the courses, with a saving of \$49,000 against budget. A reduction in the application of general fertilizers, herbicides for Poa and Kikuyu control and wetting agents were the main reasons.



Salary & Wage savings in excess of \$20,000 against the budget were also an area we managed to save costs. We ran one full time staff member short of the budgeted 22 for most of the period, without impacting the general condition of the courses.

Electricity on the course exceeded budget by \$17,500, and also \$18,500 above last years expense, mainly due to the increased watering of the new course while under construction.

Clubhouse Expenses

Actual \$575,093 Budget \$565,412 Last Year \$528,212

Clubhouse expenditure finished \$10,000 or 2% above budget, but finished \$47,000 or 9% higher than last year. The following provides a summary of the major reasons for the overrun:

- \$28,000 additional cost for gas and electricity compared to last year.
- \$8,500 additional wage costs with a restructure of our cleaning contract and a handyman being employed.
- \$9,000 additional depreciation compared to 2010/11 due to the last years clubhouse works including carpet replacement, toilet and stair upgrade.

Administration Expenses

Actual \$969,668 Budget \$1,077,600 Last Year \$946,603

Administration expenses finished well below budget with a saving of \$108,000 or 10%. The main reason for the saving being wages with the restructure of the administration office following the departure of three long serving staff members. There are a number of varying expense items that are detailed in the financial statements, but the following provides a summary of the major variances against last year:

- \$18,000 increase in marketing compared to 2010/11 as promotion and marketing of the new East Course has begun. Course guides have been ordered and our work with Show Pony Marketing continues as we approach the official opening of the new course.
- \$9,000 increase in bank fees due to a greater majority of payments made by credit card (including the increased number of member subscription installments).
- \$7,500 increase in legal fees following an update of employment contracts and policies as well as advice regarding the SANFL Land.
- \$9,000 increase in computer maintenance expense with a major upgrade of our entire computer software and hardware systems completed in 2010/11.
- \$9,000 saving in printing and stationery as more printing is done in house and the printed Club Newsletter has been replaced with the Club E-news.
- \$6,500 increase in security with new security cameras installed in the Clubhouse and Proshop.
- \$50,000 saving in administration wages compared to 2010/11 and a \$76,000 saving on budget following the departure of three long serving employees and a restructure of the administration team.



Summary of Capital Expenditure

Buildings & Surrounds \$ 0
Nil

Course Construction \$ 2,350,842
East Course Redevelopment (inc. Paths)

Course Irrigation \$ 690,458
East Course Irrigation Redevelopment (inc. Satellite System), West Course Bore Power Supply and Communications System

Furniture & Equipment \$ 36,546
Sunshade Roller Blinds (Bistro), Mobile Whiteboard, 20 x Outdoor Folding White Chairs, Cutlery (Bistro), Samsung 40" LCD (Greenkeepers), Security Cameras (Clubhouse), Stainlees Steel Servery Shelf, Wine Glasses, Stainless Steel Mixer Bench, Crockery (Bistro), Hitachi Projector, Simplex Time Clock (Greekeepers), 4 x Water Dispensers, Seiko Outdoor Clock, Dome Camera (1st East), Hot Water System (Proshop), Compressor (Proshop)

Hardware & Software \$ 17,445
2 x Receipt Printers, Innovision Staff Systems Software, Grange Mobile App, iPod Nano 8GB, 2 x Toshiba Notebooks, 2 x Desktop Computers, iPad 16GB

Plant & Equipment \$ 147,762
9 x Golf Carts, Holden Rodeo Ute, 2 x Toro Workman Runabouts, Sludge Pump, Club Car Carryall Catering Cart, Brush Fencing (2nd East & 15th East), Digital Antenna & TV Bracket (Greenkeepers)

Capital Works in Progress \$ (519,337)
Maintenance Facility Upgrade, Locker Room Upgrade, 13th West Tee Reconstruction, Wetlands Communication, East Course Redevelopment & Irrigation.
(Less amounts transferred to above categories on completion of capital projects – East Course Redevelopment)

My thanks and appreciation to fellow Committee members, Barry Linke & Robert Vincekovic for their valued assistance and contribution throughout the year.

Ross Batchelor
Finance Chairman

Robert Vincekovic
Finance Manager

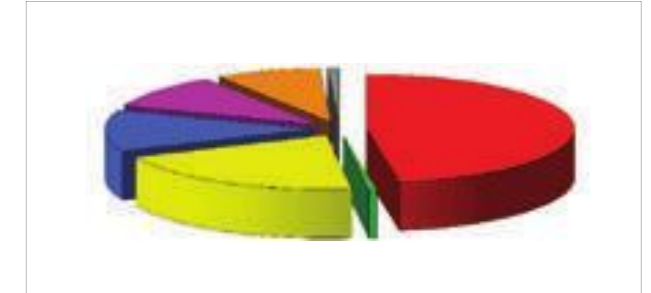


Cash Flow Forecast

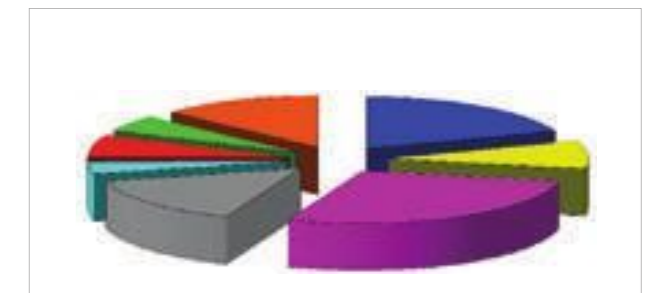


	actual YE 30/6/07	actual YE 30/6/08	actual YE 30/6/09	actual YE 30/6/10	actual YE 30/6/11	actual YE 30/6/12	Budget YE 30/6/13	YE 30/6/14	YE 30/6/15	YE 30/6/16	YE 30/6/17	YE 30/6/18
Opening Debt												
Bill Facilities & Overdraft	2,432,929	2,400,357	2,392,853	1,697,828	2,196,617	2,522,327	4,366,070	3,761,838	3,367,700	3,338,983	2,454,877	1,254,413
Member Investments	824,778	910,020	870,715	1,202,172	914,906	1,070,981	1,413,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000
	3,257,707	3,310,377	3,263,568	2,900,000	3,111,523	3,593,308	5,779,070	5,161,838	4,767,700	4,738,983	3,854,877	2,654,413
Cash Receipts												
Entrance Fees	232,953	244,885	401,584	442,198	347,752	167,513	590,909	553,066	641,639	741,506	785,160	820,492
Subscriptions	2,689,156	2,868,432	3,019,683	3,063,416	3,116,189	3,128,064	3,349,157	3,697,052	3,916,649	4,148,523	4,393,335	4,651,778
Call on playing members	0	0	0	0	0	0	0	0	0	0	0	0
Other Operating Income	2,618,154	2,700,819	2,958,298	2,995,804	3,143,931	3,102,263	3,287,138	3,416,624	3,551,289	3,691,340	3,836,994	3,988,474
Total Cash Receipts	5,540,263	5,814,136	6,379,565	6,501,419	6,607,872	6,397,840	7,227,205	7,666,742	8,109,577	8,581,369	9,015,489	9,460,745
Cash Payments												
Total Wages (including on-costs)	2,336,109	2,190,485	2,404,605	2,416,403	2,465,634	2,605,310	2,832,660	2,952,772	3,070,883	3,193,718	3,321,467	3,454,326
Bar & Catering Stock	707,160	688,567	794,878	795,710	851,780	865,811	855,031	884,108	919,472	956,251	994,501	1,034,281
Other Operating Costs	1,573,591	1,612,556	1,658,723	1,782,090	1,729,723	1,790,381	1,919,003	2,005,356	2,087,600	2,173,247	2,262,441	2,355,331
Interest Paid	246,052	289,462	231,651	191,386	262,085	372,744	363,566	386,368	391,904	345,368	264,548	144,961
Capital Projects												
- Asset Replacement Programme (net)	483,881	566,908	487,854	353,986	664,023	167,152	305,013	394,000	411,000	428,680	447,067	466,190
- Special Projects (refer separate table)	1,979,542	587,450	328,616	1,022,737	1,077,461	2,782,204	334,700	650,000	1,200,000	600,000	525,000	100,000
Total Cash Payments	7,326,335	5,935,427	6,007,803	6,562,313	7,050,706	8,583,602	6,609,973	7,272,604	8,080,860	7,697,264	7,815,025	7,555,089
Total Cash Surplus / (Deficit)	122,552	46,809	363,568	(211,524)	(481,785)	(2,185,762)	617,231	394,138	28,718	884,105	1,200,464	1,905,655
Closing Debt/ (Surplus Cash)												
Bill Facilities & Overdraft	2,400,357	2,392,853	1,697,828	2,196,617	2,522,327	4,366,070	3,761,838	3,367,700	3,338,983	2,454,877	1,254,413	(651,242)
Member Investments	910,020	870,715	1,202,172	914,906	1,070,981	1,413,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000
	3,310,377	3,263,568	2,900,000	3,111,523	3,593,308	5,779,070	5,161,838	4,767,700	4,738,983	3,854,877	2,654,413	748,758
	List of Assumptions											
Inflation Rate %	1.80%	4.50%	2.30%	3.00%	3.60%	1.60%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Subscription Increase (up to 7.5% max)	7.50%	7.50%	7.50%	5.00%	5.00%	7.50%	7.50%	7.50%	4.50%	4.50%	4.50%	4.50%
Interest Rate % - bank bills	8.00%	9.20%	5.50%	5.50%	7.50%	7.75%	7.00%	8.00%	8.00%	8.00%	8.00%	8.00%
Interest Rate % - member investments	6.75%	8.00%	5.50%	4.65%	6.50%	6.50%	6.00%	7.00%	7.00%	7.00%	7.00%	7.00%
resigned members & transfers to non playing	138	108	143	129	137	140	85	100	100	100	100	100
new members inducted	72	65	100	96	59	54	120	125	125	125	125	125
	Special Projects											
	actual YE 30/6/07	actual YE 30/6/08	actual YE 30/6/09	actual YE 30/6/10	actual YE 30/6/11	actual YE 30/6/12	Budget YE 30/6/13	YE 30/6/14	YE 30/6/15	YE 30/6/16	YE 30/6/17	YE 30/6/18
East Course Irrigation System	124,742	11,780	0	24,413	11,743	0	0	0	0	0	0	0
Wetlands Project	823,148	(3,501)	(7,848)	0	32,983	0	31,200	0	0	0	0	0
West Course Redevelopment	895,367	14,305	0	0	26,493	0	0	0	0	0	0	0
East Course Redevelopment/ New Master Plan		28,026	70,116	38,029	577,210	2,754,062	0	0	0	0	0	0
Practice Fairway	119,679	3,377	0	0	0	0	0	0	0	0	0	0
Pump Station Upgrade (East & West Course)	5,545	227,863	0	0	0	0	0	0	0	0	0	0
Upgrading of Locker Rooms (feasibility 2010/11)	0	0	0	7,520	(7,520)	26,217	0	500,000	500,000	0	0	0
Carpark Redevelopment (including stormwater)	11,060	148,851	20,300	30,868	0	0	0	0	0	0	250,000	0
Roadway to Maintenance Facility	0	120,149	0	0	0	0	0	0	0	0	0	0
Neighbouring Property Provision	0	0	0	0	0	0	250,000	0	600,000	0	0	0
Replacement Bore/Irrigation	0	28,034	79,751	101,019	98,194	0	23,500	0	0	0	175,000	0
Fencing	0	0	0	0	0	0	15,000	0	0	0	0	0
Course Maintenance Compound (Amenities Building)	0	8,566	155,820	611,611	157,648	1,925	15,000	50,000	0	500,000	0	0
Lining of Lake System - 8th/ 9th East	0	0	0	0	0	0	0	0	0	0	0	0
Upstairs Toilet Upgrade	0	0	0	34,741	98,489	0	0	0	0	0	0	0
Clubhouse Carpet Replacement	0	0	0	0	82,220	0	0	0	0	0	0	0
Electrical Upgrade (Charlie Hill's)	0	0	0	0	0	0	0	0	0	0	0	0
Front Entrance Gates & Security System	0	0	0	0	0	0	0	0	0	0	0	0
On Course Toilets	0	0	10,477	174,536	0	0	0	0	0	0	0	0
Projects funds yet to be allocated	0	0	0	0	0	0	0	100,000	100,000	100,000	100,000	100,000
Total Project Funds Projected	1,979,542	587,450	328,616	1,022,737	1,077,462	2,782,204	334,700	650,000	1,200,000	600,000	525,000	100,000

Income Split (Based on 2012 Operating Budget)



Income Split (Based on 2012 Operating Budget)





THE GRANGE GOLF CLUB INCORPORATED
FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012



THE
GRANGE
GOLF CLUB

www.grangegolf.com.au

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THE GRANGE GOLF CLUB INCORPORATED

COMMITTEE REPORT FOR THE YEAR ENDED 30 JUNE 2012

Your Committee Members submit the financial report of The Grange Golf Club Incorporated ("the Club") for the financial year ended 30 June 2012.

Committee Members

The names of Committee Members throughout the year and at the date of this report are:

Mr Kerry M McGorm	President
Mr Ross G Batchelor	Vice President
Mr Adrian R Johnston	Captain
Mr Rick Kinnear	Vice Captain
Mr Bruno Battistella	Member
Mr George Carapetis	Member
Mr Graeme Hand	Member
Mrs Susanne K Hedley	Member
Mrs Deborah A Middleton	Member
Mr John Bell	Member (Resigned 14th June 2012)

Principal Activities

The principal activities of The Grange Golf Club Inc. during the financial year were the provision of recreational golfing facilities.

Significant Changes

No significant change in the nature of these activities occurred during the year.

Operating Result

The net surplus/(deficit) for the year amounted to a deficit of \$(418,880), (2011 : deficit \$(315,117)).

Matters subsequent to the end of the Financial Year


No matter or circumstance has arisen since the end of the year which significantly affected or may significantly affect the operations of the Club, the results of those operations or the state of affairs of the Club in subsequent years.

Benefits received by Committee Members

In accordance with section 35(5) of the Associations Incorporation Act, 1985, the Committee of the Club, hereby states that during the year ended 30 June 2012:

- (a) - no Committee Member; or
- no firm of which the Committee Member is a member; or
- no entity in which the Committee Member has a substantial financial interest, has received or become entitled to receive a benefit as a result of a contract between the officer, firm or body corporate and the Club, except as stated in Note 24 to the Financial Statements.
- (b) no officer of the Club has received directly or indirectly from the Club any payment or other benefit of pecuniary value.

Signed in accordance with a resolution of the members of the Committee.


 Kerry M. McGorm
 President


 Ross G. Batchelor
 Vice-President

Signed at The Grange Golf Club this 28th day of August 2012




THE GRANGE GOLF CLUB INCORPORATED

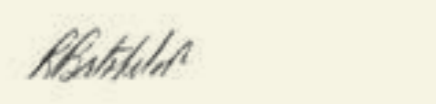
STATEMENT BY THE MEMBERS OF THE COMMITTEE FOR THE YEAR ENDED 30 JUNE 2012

In the opinion of the Committee, the financial report as set out on pages 4 to 26

- 1 Presents a true and fair view of the financial position of The Grange Golf Club Incorporated as at 30 June 2012 and its performance for the year ended on that date in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) of the Australian Accounting Standards Board.
- 2 At the date of this statement, there are reasonable grounds to believe that The Grange Golf Club Incorporated will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:


 Kerry M. McGorm
 President


 Ross G. Batchelor
 Vice President

Signed at The Grange Golf Club this 28th day of August 2012



THE GRANGE GOLF CLUB INCORPORATED

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2012

	Note	2012 \$	2011 \$
Revenue			
Membership	2	3,268,191	3,248,080
Entrance Fees		167,513	347,752
Golfing Activities	3	521,237	634,846
House Trading	4	308,275	282,459
Other Income	5	81,602	83,368
Total Revenue		4,346,818	4,596,505
Expenditure			
Course	6	2,242,044	2,290,222
Asset Impairment	7	274,698	549,395
Clubhouse	8	575,093	528,212
Golfing Activities	9	331,451	335,105
Finance Costs		372,744	262,085
Administration	10	969,668	946,603
Total Expenditure		4,765,698	4,911,622
Net Surplus/(Deficit) for the year		(418,880)	(315,117)
Other comprehensive income:			
Other comprehensive income for the year		-	-
Total comprehensive income for the year		(418,880)	(315,117)

The accompanying notes form part of these financial statements.



THE GRANGE GOLF CLUB INCORPORATED

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2012

	Note	2012 \$	2011 \$
CURRENT ASSETS			
Cash and Cash Equivalents	12	557,530	427,673
Trade and Other Receivables	13	540,624	585,687
Inventories	14	87,812	81,918
Other Current Assets	15	94,252	89,796
TOTAL CURRENT ASSETS		1,280,218	1,185,074
NON-CURRENT ASSETS			
Property, plant and equipment	16	15,633,252	14,027,674
TOTAL NON-CURRENT ASSETS		15,633,252	14,027,674
TOTAL ASSETS		16,913,470	15,212,749
CURRENT LIABILITIES			
Trade and Other Payables	17	679,161	821,475
Borrowings	18	4,800,000	2,950,000
Amounts Received in Advance	19	1,874,555	1,796,913
Short Term Provisions	20	124,786	130,984
TOTAL CURRENT LIABILITIES		7,478,502	5,699,372
NON-CURRENT LIABILITIES			
Borrowings	18	1,413,000	1,070,981
Long Term Provisions	20	21,892	23,440
TOTAL NON-CURRENT LIABILITIES		1,434,892	1,094,421
TOTAL LIABILITIES		8,913,394	6,793,793
NET ASSETS		8,000,076	8,418,956
EQUITY			
Retained Earnings		8,000,076	8,418,956
TOTAL EQUITY		8,000,076	8,418,956

The accompanying notes form part of these financial statements.



THE GRANGE GOLF CLUB INCORPORATED

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2012

	Retained Earnings \$	Total \$
Balance at 30 June 2010	8,734,073	8,734,073
Profit for the year	(315,117)	(315,117)
Total other comprehensive income for the year	-	-
Balance at 30 June 2011	8,418,956	8,418,956
Profit for the year	(418,880)	(418,880)
Total other comprehensive income for the year	-	-
Balance at 30 June 2012	8,000,076	8,000,076

The accompanying notes form part of these financial statements.



THE GRANGE GOLF CLUB INCORPORATED

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2012

	Note	2012 \$	2011 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Membership & Other Receipts		7,164,398	7,152,637
Payments to Suppliers & Employees		(6,154,974)	(5,694,962)
Interest Received		0	4,434
Interest Paid		(372,744)	(262,085)
Net Cash Provided by / (Used In) Operating Activities	25	<u>636,680</u>	<u>1,200,024</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Sale of Property, Plant & Equipment		24,873	59,675
Purchase of Property, Plant & Equipment		(2,723,716)	(1,741,484)
Net Cash Provided by / (Used In) Investing Activities		<u>(2,698,843)</u>	<u>(1,681,809)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Increase/ (Decrease) in Bank Bill Facility		1,850,000	(50,000)
Increase/(Decrease) in Membership Investment Scheme		342,019	156,075
Net Cash Provided by / (Used In) Financing Activities		<u>2,192,019</u>	<u>106,075</u>
NET INCREASE/ (DECREASE) IN CASH HELD		129,856	(375,710)
CASH AT THE BEGINNING OF THE FINANCIAL YEAR		427,673	803,383
CASH AT THE END OF THE FINANCIAL YEAR	12	<u>557,529</u>	<u>427,673</u>

The accompanying notes form part of these financial statements.



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

The financial statements cover The Grange Golf Club Incorporated ("Club") as an individual entity, an association incorporated in South Australia under the Associations Incorporation Act (SA) 1985.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations and the Associations Incorporation Act (SA) 1985.

Australian Accounting Standards set out accounting policies that the Australian Accounting Standards Board (AASB) has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The following is a summary of the material accounting policies adopted by the Club in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

The financial statements has been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Accounting Policies

a. Cash & Cash Equivalents

Cash and cash equivalents include cash on hand, cash at bank and other short term highly liquid investments with original maturities of three months or less.

b. Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on the basis of first in first out.

c. Property, Plant & Equipment

Each class of property, plant and equipment is carried at cost, less, where applicable, any accumulated depreciation and impairment losses.

Plant and Equipment

Plant and equipment is measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by the Committee to ensure that it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of expected net cash flows that will be received from the assets' employment and subsequent disposal. The expected net cash flows have been discounted to their present value in determining recoverable amount.

The accompanying notes form part of these financial statements.



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The cost of fixed assets constructed within the Club includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Club and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Depreciation

The depreciable amount of all fixed assets is depreciated on a straight line basis over their useful lives commencing from the time that the asset is held ready for use.

The depreciation rates used for each class of depreciable asset are:

<u>Class of Fixed Asset</u>	<u>Depreciation Rate</u>
Plant & Equipment	5% to 40%
Buildings & Surrounds	2% to 15%
Course	2% to 10%
Furniture & Equipment	5% to 25%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date.

Gains and losses on disposal are determined by comparing proceeds with the carrying amount. These gains and losses are included in the Statement of Comprehensive Income.

d. Financial Instruments

Initial recognition and measurement

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

Classification and subsequent measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest rate method, or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest rate method.

The Club does not designate any interests in subsidiaries, associates or joint venture entities as being subject to the requirements of Accounting Standards specifically applicable to financial instruments.

The accompanying notes form part of these financial statements.



THE GRANGE GOLF CLUB INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial assets at fair value through profit and loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term or if so designated by management. Realised and unrealised gains and losses arising from changes in the fair value of these assets are included in the income statement in the period in which they arise.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method.

Held-to-maturity investments

These investments have fixed maturities, and it is the Club's intention to hold these investments to maturity. Any held-to-maturity investments held by the Club are stated at amortised cost using the effective interest rate method.

Held-to-maturity investments are included in non-current assets, except for those which are expected to mature within 12 months after the end of the reporting period, which will be classified as current assets.

Financial liabilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

Impairment

At the end of each reporting period, the association assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are immediately recognised in profit or loss. Also, any cumulative decline in fair value previously recognised in other comprehensive income is reclassified to profit or loss at this point.

e. Membership Investments

Membership investments are long term investments repaid on call. The Club retains the right to repay these investments at its discretion at any time. The interest rate paid was 6.5% for the year ended 30 June 2012. The interest rate payable until 30 June 2013 is 6.0%. Interest was paid quarterly into members nominated bank accounts in arrears, unless alternative payment arrangements were requested by the member.

f. Income Tax

The Club is exempt from income tax in accordance with Section 50-45 of the Income Tax Assessment Act, 1997

g. Impairment of Assets

At the end of each reporting period, the Club assesses whether there is any indication that an asset may be impaired. The assessment will consider both external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of that asset, being the higher of the asset's fair value less costs to sell and its value-in-use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is immediately recognised in the Statement of Comprehensive Income.

Where it is not possible to estimate the recoverable amount of an individual asset, the Club estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for any goodwill and any intangible assets with indefinite lives.



THE GRANGE GOLF CLUB INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

h. Employee Benefits

Provision is made for the Club's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The provision for employee entitlements to long service leave is accrued based on a percentage related to the employees' years of service. An accrual of 25% is raised after 4 years of service, 50% after 5 years, 75% after 6 years and 100% after 7 years.

i. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at-call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the statement of financial position.

j. Revenue Recognition

Annual subscriptions are recognised in the subscription year to which they relate with amounts received prior to 30 June being recorded as unearned income at year end. Entrance fees are recognised at the time the member joins the Club. Club levies (bar & dining) charged to members, but unused at the year end, are absorbed into general revenue.

k. Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from or payable to the ATO, are presented as operating cash flows included in receipts from customers or payments to suppliers.

l. Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Where the Club has retrospectively applied an accounting policy, made a retrospective restatement or reclassified items in its financial statements, an additional statement of financial position as at the beginning of the earliest comparative period will be disclosed.

m. Trade and Other Payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the Club during the reporting period, which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

n. Provisions

Provisions are recognised when the Club has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.



THE GRANGE GOLF CLUB INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

o. **Key Estimates - Impairment**

The Club assesses impairment at each reporting date by evaluating conditions specific to the Club that may be indicative of impairment triggers. Where an impairment trigger exists, the recoverable amount of relevant assets is re-assessed using value-in-use calculations which incorporate various key assumptions and estimates.

p. **Critical Accounting Estimates and Judgments**

The Committee Members evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Club.

q. **Foreign Currency Transactions and Balances**

Functional and presentation currency

The functional currency of the Club is measured using the currency of the primary economic environment in which that entity operates. The financial statements are presented in Australian dollars which is the Club's functional and presentation currency.

Transactions and balances

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated on the rate paid on the date of transaction.

Exchange differences arising on the translation of monetary items are recognised in the Statement of Comprehensive Income, except where deferred in equity as a qualifying cash flow or net investment hedge.

r. **Adoption of New and Revised Accounting Standards**

The Australian Accounting Standards Board has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods and which the Club has decided not to early adopt. A discussion of those future requirements and their impact on the Club is as follows:

AASB 9:	Financial Instruments.
AASB 1053:	Application of Tiers of Australian Accounting Standards and AASB 2010 2: Amendments to Australian Accounting Standards arising from Reduced Disclosure Requirements [AASB 1, 2, 3, 5, 7, 8, 101, 102, 107, 108, 110, 111, 112, 116, 117, 119, 121, 123, 124, 127, 128, 131, 133, 134, 136, 137, 138, 140, 141, 1050 & 1052 and Interpretations 2, 4, 5, 15, 17, 127, 129 & 1052] (applicable for annual reporting periods commencing on or after 1 July 2013).
AASB 2010 8:	Amendments to Australian Accounting Standards □ Deferred Tax: Recovery of Underlying Assets [AASB 112] (applies to periods beginning on or after 1 January 2012).
AASB 10:	Consolidated Financial Statements (applicable for annual reporting periods commencing on or after 1 January 2013).
AASB 11:	Joint Arrangements (applicable for annual reporting periods commencing on or after 1 January 2013).



THE GRANGE GOLF CLUB INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

AASB 12:	Disclosure of Interests in Other Entities (applicable for annual reporting periods commencing on or after 1 January 2013).
AASB 127:	Separate Financial Statements (August 2011) (applicable for annual reporting periods commencing on or after 1 January 2013).
AASB 128:	Investments in Associates and Joint Ventures (August 2011) (applicable for annual reporting periods commencing on or after 1 January 2013).
AASB 2011 7:	Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards (applicable for annual reporting periods commencing on or after 1 January 2013).
AASB 13:	Fair Value Measurement (applicable for annual reporting periods commencing on or after 1 January 2013).
AASB 2011 8:	Amendments to Australian Accounting Standards arising from AASB 13 (applicable for annual reporting periods commencing on or after 1 January 2013).
AASB 2011 9:	Amendments to Australian Accounting Standards □ Presentation of Items of Other Comprehensive Income (applicable for annual reporting periods commencing on or after 1 July 2012).
AASB 119:	Employee Benefits (September 2011) (applicable for annual reporting periods commencing on or after 1 January 2013).
AASB 2011 10:	Amendments to Australian Accounting Standards arising from AASB 119 (applicable for annual reporting periods commencing on or after 1 January 2013).

The Club has not yet been able to reasonably estimate the impact the new standards or interpretations will have on amounts recognised in the Financial Statements.



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

	2012 \$	2011 \$
NOTE 2 - MEMBERSHIP		
Subscription Fees	3,128,064	3,116,189
Locker Rental Fees	13,340	12,393
Buggy Storage Fees	61,387	62,363
Membership Application Fees	-	(1,227)
Interest & Direct Debit Admin Fees	65,400	58,362
	<u>3,268,191</u>	<u>3,248,080</u>

Membership Application Fees are shown above as negative income, as the club adopted a new policy in 2010 of crediting all application fees on a new member joining the club.

NOTE 3 - GOLFING ACTIVITIES

Green Fees	232,080	331,077
Competition Fees	156,178	158,412
Motorised Cart Fees	132,979	145,357
	<u>521,237</u>	<u>634,846</u>

NOTE 4 - HOUSE TRADING(NET)

Bar	199,108	184,388
Catering	109,167	98,071
	<u>308,275</u>	<u>282,459</u>

NOTE 5 - OTHER INCOME

Interest Received	-	4,434
Fundraising Income	37,727	59,718
Sundry Income	43,875	19,216
	<u>81,602</u>	<u>83,368</u>

NOTE 6 - COURSE

Wages & Related Costs	1,180,858	983,386
Course Consultancy	-	1,487
Depreciation	541,281	574,280
Loss/ (Profit) on Disposal of Assets	-	214,176
Chemicals, Fertiliser & Seed	142,173	133,055
Electricity	115,500	97,000
Machinery - Repairs, Fuel & Registration	118,420	97,434
Course Maintenance	105,690	148,843
Water Service Maintenance	38,122	40,561
	<u>2,242,044</u>	<u>2,290,222</u>

NOTE 7 - ASSET IMPAIRMENT

Asset Impairment Expense	274,698	549,395
	<u>274,698</u>	<u>549,395</u>

Course Construction and Course Irrigation assets have been written down (shown as an Impairment expense) in the 2011/12 financial year to reflect the revised projected remaining useful lives of these course assets. Refer Note 16.



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

	2012 \$	2011 \$
NOTE 8 - CLUBHOUSE		
Wages & Related Costs	8,490	-
Depreciation	171,862	162,792
Repairs & Maintenance	64,378	78,465
Electricity & Gas	87,382	59,356
Cleaning	102,149	101,537
Clubhouse Supplies & Laundry	140,832	126,062
	<u>575,093</u>	<u>528,212</u>

NOTE 9 - GOLFING ACTIVITIES

Motorised Carts		
- Repairs & Maintenance	7,700	15,855
- Depreciation	42,497	41,770
Pennant & Junior Golf Promotion	46,809	50,339
Professional Fees	86,831	90,010
Competition Fees	147,614	137,131
	<u>331,451</u>	<u>335,105</u>

NOTE 10 - ADMINISTRATION

Audit Firm		
- Audit Services	12,159	9,918
Bank Fees	32,366	41,134
Committee Expenses	13,301	11,577
Computer Maintenance	27,445	31,011
Consulting Fees	18,267	18,085
Debt Collection Fees	215	145
Depreciation	37,305	34,083
Foreign Exchange Loss/(gain)	(1,423)	627
Grange Foundation (Bequest Fund) Expenses	173	18
Loss/ (Profit) on Disposal of Non-Course Assets	(740)	3,739
Insurance	39,764	41,329
Legal Fees	9,337	1,836
Marketing Activities	32,568	14,532
Newsletter	191	2,059
Rates & Taxes	138,901	120,847
Repairs & Maintenance	2,475	2,943
Security	30,463	24,040
Stationery, Printing & Postage	62,557	75,346
Sundry Expenses	8,644	12,376
Telephone	27,146	27,290
Travelling Expenses	2,938	2,168
Wages & Related Costs	475,616	471,500
	<u>969,668</u>	<u>946,603</u>



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

NOTE 11 AUDITORS REMUNERATION

	2012 \$	2011 \$
Remuneration of the auditor of the club for:		
- auditing or reviewing the financial report	12,159	9,918
- taxation services	-	-
- due diligence services	-	-
- taxation services provided by related practice	-	-
	<u>12,159</u>	<u>9,918</u>

Note

NOTE 12 - CASH & CASH EQUIVALENTS

Cash at Bank and on Hand	557,530	427,673
	<u>557,530</u>	<u>427,673</u>

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Cash at Bank and on Hand includes the General Operating Bank Account and the Grange Foundation Investment.

Reconciliation of cash

Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the Statement of Financial Position as follows:

Cash and cash equivalents	557,530	427,673
	<u>557,530</u>	<u>427,673</u>

NOTE 13 - TRADE & OTHER RECEIVABLES

Current

Subscriptions Receivable	465,212	524,644
Other Receivables	75,412	61,043
Total current trade and other receivables	<u>540,624</u>	<u>585,687</u>

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Current trade receivables are non-interest bearing loans and are generally receivable within 30 days. A provision for impairment is recognised against subscriptions where there is objective evidence that an individual trade receivable is impaired. No requirement was required at 30 June 2012 (2011: Nil).

THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

NOTE 13 - TRADE & OTHER RECEIVABLES (continued)

Credit Risk

The Club has no significant concentration of credit risk with respect to any single counterparty or group of counterparties. The main source of credit risk to the Club is considered to relate to the class of assets described as subscription receivable.

The following table details the Club's subscriptions receivable exposed to credit risk with ageing analysis and impairment provided for thereon. Amounts are considered as "past due" when the debt has not been settled within the terms and conditions agreed between the Club and the member or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining their willingness to pay and are provided for where there are specific circumstances indicating that the debt may not be fully paid to the Club. All members late in paying their subscriptions are potentially subject to a late payment fee.

The balances of receivables that remain within initial terms (as detailed in the table) are considered to be of high credit quality.

	Gross Amount	Past Due and Impaired	Past Due but not Impaired			Within Initial Trading Terms
			31 - 60	61 - 90	> 90	
	\$	\$	\$	\$	\$	\$
2012						
Subscriptions Receivable	465,212	-	1,554	12,785	74,611	376,262
Other Receivables	75,412	-	6,485	10,429	24,991	33,507
Total	<u>540,624</u>	<u>-</u>	<u>8,039</u>	<u>23,214</u>	<u>99,602</u>	<u>409,769</u>
2011						
Subscriptions Receivable	524,644	-	412	616	60,881	462,736
Other Receivables	61,043	-	11,310	1,791	7,986	39,956
Total	<u>585,687</u>	<u>-</u>	<u>11,722</u>	<u>2,407</u>	<u>68,867</u>	<u>502,692</u>

The Club does not hold any financial assets whose terms have been renegotiated, but which would otherwise be past due or impaired

Collateral held as security

No collateral is held as security for any of the subscriptions and other receivables balances

Financial assets classified as loans and receivables:	Note	2012	2011
Trade and other receivables:		\$	\$
- total current	26	540,624	585,687



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

	2012 \$	2011 \$
NOTE 14 - INVENTORY		
Bar	69,509	63,048
Catering	14,942	15,254
Other	3,361	3,616
	<u>87,812</u>	<u>81,918</u>
NOTE 15 - OTHER CURRENT ASSETS		
Prepayments	94,252	89,796
	<u>94,252</u>	<u>89,796</u>
NOTE 16 - PROPERTY, PLANT & EQUIPMENT		
Freehold Land		
At cost	<u>1,892,453</u>	<u>1,892,453</u>
Buildings & Surrounds		
At Cost	6,368,296	6,368,296
Less: Accumulated Depreciation	(2,407,075)	(2,256,726)
Total Building	<u>3,961,221</u>	<u>4,111,571</u>
Course Construction		
At Cost	4,265,458	3,075,805
Less: Accumulated Depreciation	(251,757)	(1,203,319)
Total Course Construction	<u>4,013,701</u>	<u>1,872,486</u>
Course Irrigation		
At Cost	4,921,287	5,437,317
Less: Accumulated Depreciation	(1,084,816)	(1,925,360)
Total Course Irrigation	<u>3,836,471</u>	<u>3,511,957</u>
Plant & Equipment		
At Cost	2,800,788	2,742,683
Less: Accumulated Depreciation	(1,455,817)	(1,244,129)
Total Plant & Equipment	<u>1,344,971</u>	<u>1,498,554</u>
Furniture & Equipment		
At Cost	1,666,609	1,643,962
Less: Accumulated Depreciation	(1,169,171)	(1,109,642)
Total Furniture & Equipment	<u>497,438</u>	<u>534,320</u>
Capital Works in Progress		
At Cost	<u>86,997</u>	<u>606,334</u>
Total Property Plant & Equipment	<u>15,633,252</u>	<u>14,027,674</u>



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

NOTE 16 - PROPERTY, PLANT & EQUIPMENT (continued)

Movement in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

	Freehold Land	Buildings & Surrounds	Course Construction	Course Irrigation	Plant and Equipment	Furniture and Equipment	Capital Works in Progress	Total
Balance at 30th June 2010	1,892,453	4,220,119	2,190,291	3,901,364	1,286,193	387,946	71,148	13,949,514
Additions	-	285,343	26,493	146,965	536,073	211,424	535,186	1,741,484
Disposals	-	(236,014)	-	-	(41,254)	(322)	-	(277,590)
Depreciation Expense	-	(157,877)	(104,441)	(226,834)	(282,458)	(64,728)	-	(836,338)
Impairment Expense *	-	-	(239,857)	(309,538)	-	-	-	(549,395)
Balance at 30th June 2011	1,892,453	4,111,571	1,872,486	3,511,957	1,498,554	534,320	606,334	14,027,675
Additions	-	-	294,371	399,341	165,207	36,546	2,511,780	3,407,245
Disposals	-	-	(294,262)	(389,267)	(24,134)	-	-	(707,663)
Transfers	-	-	2,350,733	680,384	-	-	(3,031,117)	-
Depreciation Expense	-	(150,350)	(89,699)	(211,175)	(294,656)	(73,428)	-	(819,308)
Impairment Expense *	-	-	(119,928)	(154,769)	-	-	-	(274,697)
Balance at 30th June 2012	1,892,453	3,961,221	4,013,701	3,836,471	1,344,971	497,438	86,997	15,633,252

Impairment Expense

There are a number of East course assets, including previous course construction costs and course irrigation components that are to be replaced as part of the East course redevelopment project to be completed in the 2011/12 financial year. As at 1st July 2010, the useful lives of these assets were reassessed, and as a reliable estimate, reduced the remaining useful lives of these assets given the redevelopment work commenced on the East course in May 2011.

Course Construction and Course Irrigation assets have been written down (shown as an Impairment expense) in the 2010/11 financial year to reflect the revised projected remaining useful lives of these course assets.

	Note	2012 \$	2011 \$
NOTE 17 - TRADE AND OTHER PAYABLES			
Current			
Deposits - Weddings & Trade Days		59,400	73,400
Member Top-ups - House Accounts		23,956	22,348
Trade Payables		316,159	444,734
Employee Benefits		199,930	197,029
Accrued Expenses		79,716	83,964
	17.a	<u>679,161</u>	<u>821,475</u>

a. Financial liabilities at amortised cost classified as trade and other payables

Trade and other payables:

- total current		<u>679,161</u>	<u>821,475</u>
		<u>679,161</u>	<u>821,475</u>
Less deposits received in advance		59,400	73,400
Less member top-ups		23,956	22,348
Less employee benefits		199,930	197,029
Financial liabilities as trade and other payable	26	<u>395,875</u>	<u>528,698</u>

NOTE 18 - BORROWINGS

Current			
Bank Bill facilities		<u>4,800,000</u>	<u>2,950,000</u>
		<u>4,800,000</u>	<u>2,950,000</u>
Non-current			
Loans - Membership Investment Scheme		<u>1,413,000</u>	<u>1,070,981</u>
Total Borrowings	26	<u>6,213,000</u>	<u>4,020,981</u>

NOTE 19 - AMOUNTS RECEIVED IN ADVANCE

2012/13 Membership Subscriptions Paid in Advance		<u>1,874,555</u>	<u>1,796,913</u>
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THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

	2012 \$	2011 \$
NOTE 20 - PROVISIONS		
Provision for Employee Benefits		
Long Service Leave	146,678	154,424
	<u>146,678</u>	<u>154,424</u>
Provision for Long Service Leave		
Opening Balance	154,424	154,998
Movement in Provision	(7,746)	(574)
Balance at 30 June 2012	<u>146,678</u>	<u>154,424</u>
Analysis of Total Provisions		
Current		
Long Service Leave	124,786	130,984
Non Current		
Long Service Leave	21,892	23,440
	<u>146,678</u>	<u>154,424</u>

Provision for Long-term Employee Benefits

A provision has been recognised for employee entitlements relating to long service leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits has been included in Note 1 to this report.

NOTE 21 - CAPITAL AND LEASING COMMITMENTS

All previously reported Capital Works relating to the East Course re-development have been completed as at 30th June 2012. There are no other Capital or Leasing Commitments.

NOTE 22 - CONTINGENT LIABILITIES AND CONTINGENT ASSETS

As at 30th June 2012 there are no contingent liabilities or assets to be reported.

NOTE 23 - EVENTS AFTER THE REPORTING PERIOD

There are no events subsequent to balance date which necessitate disclosure in the Financial Statements at 30th June 2012



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

NOTE 24 - RELATED PARTY TRANSACTIONS

a. Key Management Personnel

	2012 \$	2011 \$
Any person(s) having authority and responsibility for planning, directing and controlling the activities of the Club, directly or indirectly, including its Committee members, is considered key management personnel.		

Key Management Personnel Compensation

- Short-term employee benefits	546,900	477,540
- Post employment benefits	-	-
	<u>546,900</u>	<u>477,540</u>

b. Other Related Parties

Other related parties include immediate family members of key management personnel, and entities that are controlled or significantly influenced by those key management personnel individually or collectively with their immediate family members.

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Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other persons unless otherwise stated.



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

NOTE 25 - CASH FLOW INFORMATION

	2012 \$	2011 \$
Reconciliation of Cash Flow from Operations with Profit		
Net Surplus	(418,880)	(315,117)
<i>Non-cash flows in profit</i>		
Depreciation & Asset Impairment	1,094,005	1,385,733
Net (gain) / loss on disposal of property, plant and equipment	(740)	217,916
<i>Changes in assets and liabilities, net of the effects of purchase and disposal of subsidiaries</i>		
(Increase) / decrease in trade and other receivables	45,063	(170,559)
(Increase) / decrease in inventory	(5,894)	(13,635)
(increase) / decrease in other assets	(4,455)	28,027
Increase / (decrease) in trade and other payables	(64,673)	68,234
Increase / (decrease) in provisions	(7,746)	(574)
Cashflow from operations	<u><u>636,680</u></u>	<u><u>1,200,024</u></u>



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

NOTE 26 - FINANCIAL RISK MANAGEMENT

The Club's financial instruments consist mainly of deposits with banks, short-term investments, accounts receivable and payable, short term bank bill financing and investments from members.

The total for each category of financial instruments, measured in accordance with AASB 1039 as detailed in the accounting policies to these financial statements, are as follows:

	Note	2012 \$	2011 \$
Financial Assets			
Cash and Cash Equivalents	12	557,530	427,673
Loans and receivables	13	540,624	585,687
Total financial assets		<u><u>1,098,154</u></u>	<u><u>1,013,360</u></u>
Financial Liabilities			
Financial liabilities at amortised cost:			
- trade and other payables	17	395,875	528,698
- borrowings	18	6,213,000	4,020,981
		<u><u>6,608,875</u></u>	<u><u>4,549,679</u></u>

Financial Risk Management Policies

The Committee of the Club meet monthly to review financial reports prepared by management and is responsible for, among other issues, monitoring and managing financial risk exposures of the club. The Committee monitors the Club's transactions and reviews the effectiveness of controls relating to credit risk, financial risk and interest rate risk. Discussions on monitoring and managing financial risk exposures are held monthly and minuted by the Committee.

Specific Financial Risk Exposures and Management

a. Credit Risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the Club.

Credit risk is managed through maintaining procedures (such as the utilisation of systems for the approval, granting and removal of credit limits, regular monitoring of exposure against such limits and monitoring of the financial stability of significant customers and counterparties) ensuring, to the extent possible, that members and counterparties to transactions are of sound credit worthiness.

Risk is also minimised through investing surplus funds in financial institutions that maintain a high credit rating.

Credit Risk Exposures

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements.

Trade and other receivables that are neither past due or impaired are considered to be of high credit quality. Aggregates of such amounts are as detailed at Note 13.

The Club does not have any material credit risk exposure to any single receivable or group of receivables under financial instruments entered into by the Club. Details with respect to credit risk of trade and other receivables are provided in Note 13.



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

NOTE 26 - FINANCIAL RISK MANAGEMENT (continued)

b. Liquidity Risk

Liquidity risk arises from the possibility that the Club might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Club manages this risk through the following mechanisms:

- preparing forward-looking cash flow analysis in relation to its operational, investing and financial activities;
- only investing surplus cash with major financial institutions; and,
- proactively monitoring the recovery of unpaid subscriptions.

The table below reflects an undiscounted contractual maturity analysis for financial liabilities.

Cashflows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cashflows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates.

Financial Liability and Financial Asset Maturity Analysis

	Within 1 Year		1 to 5 years		Over 5 Years		Total	
	2012	2011	2012	2011	2012	2011	2012	2011
	\$	\$	\$	\$	\$	\$	\$	\$
Financial Liabilities due for payment								
Trade and other payables (excluding employee entitlements deposits & member top ups)	395,875	528,698	-	-	-	-	395,875	528,698
Total Contractual Outflows	395,875	528,698	-	-	-	-	395,875	528,698
Total Expected Outflows	395,875	528,698	-	-	-	-	395,875	528,698
Financial Assets - cash flows realisable								
Cash and cash equivalents	557,530	427,673	-	-	-	-	557,530	427,673
Trade and other receivables	540,624	585,687					540,624	585,687
Total anticipated inflows	1,098,154	1,013,360	-	-	-	-	1,098,154	1,013,360
Net (outflow)/ inflow on financial instruments	702,279	484,662	-	-	-	-	702,279	484,662

Financial Assets pledged as collateral

No financial assets have been pledged as security for any financial liability.

c. Market Risk

(i) Interest Rate Risk

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows.

Interest rate risk is managed by ensuring investments are reviewed regularly. The Club's debt as at 30 June 2012 comprised \$4,800,000 of Bank Lending Facilities and \$1,413,000 of investments by members.

The Club had an undrawn overdraft facility of \$100,000 as at 30 June 2012.

The Bank Bill Facility is available to draw down as and when required for the purposes of funding capital investment. This facility currently charges interest at 7.3%.

The Membership Investment Scheme paid interest at a rate of 6.5% for the twelve months ended 30th June 2012



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

NOTE 26 - FINANCIAL RISK MANAGEMENT (continued)

(ii) Price Risk

Price risk relates to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices of securities held.

The Club is not exposed to any material commodity price risk.

(ii) Currency Risk

Exposure to foreign exchange risk may result in the fair value or future cash flows of a financial instrument fluctuating due to movement in foreign exchange rates of currencies in which the Club holds financial instruments which are other than the AUD functional currency. Following the completion of the East Course re-development the Club no longer hold any foreign currency and is therefore no longer exposed to any currency risk.

Net Fair Values

Fair value estimation

The fair values of financial assets and liabilities are presented in the following table and can be compared to their carrying values as presented in the statement of financial position. Fair values are those amounts at which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

	Footnote	2012		2011	
		Net Carrying Value	Net Fair Value	Net Carrying Value	Net Fair Value
		\$	\$	\$	\$
Financial Assets					
Cash and cash equivalents	(i)	557,530	557,530	427,673	427,673
Trade and other receivables	(i)	540,624	540,624	585,687	585,687
Total Financial Assets		1,098,154	1,098,154	1,013,360	1,013,360
Financial Liabilities					
Trade and other payables	(i)	395,875	395,875	528,698	528,698
Total Financial Liabilities		395,875	395,875	528,698	528,698

The fair values disclosed in the above table have been determined based on the following methodologies:

- (i) Cash and cash equivalents, trade and other receivables and trade and other payables are short term instruments in nature whose carrying value is equivalent to fair value. Trade and other payables exclude amounts provided relating to employee entitlements and deposits held for functions, which are not considered financial instruments.



THE GRANGE GOLF CLUB INCORPORATED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE YEAR ENDED 30 JUNE 2012

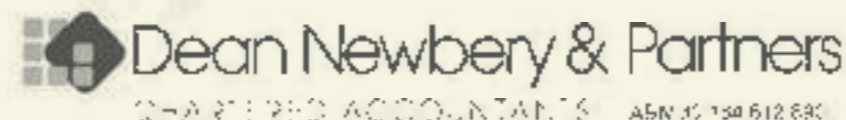
NOTE 27 - CLUB DETAILS

The registered office of the Club is:

The Grange Golf Club Incorporated
White Sands Drive
GRANGE SA 5022

The principal place of business of the Club is:

The Grange Golf Club Incorporated
White Sands Drive
GRANGE SA 5022



INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE GRANGE GOLF CLUB INCORPORATED

Report on the Financial Report

We have audited the accompanying financial report of The Grange Golf Club Inc (the Association), which comprises the statement of financial position as at 30 June 2012, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the statement by the members of the Committee.

Committee's Responsibility for the Financial Report

The Committee of the Association is responsible for the preparation and fair presentation of the financial report in accordance with the Associations Incorporation Act SA 1985. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Auditor's Auditing Standards. Those Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Association's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

Auditor's Opinion

In our opinion, the financial report of The Grange Golf Club Inc is in accordance with the Associations Incorporation Act SA 1985, including:

- i. giving a true and fair view of the Association's financial position as at 30 June 2012 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards.

DEAN NEWBERY & PARTNERS
CHARTERED ACCOUNTANTS

SAMANTHA ALLARD
PARTNER

Signed on the 31st day of August 2012
At 214 Melbourne Street, North Adelaide, South Australia 5006.



**HOUSE TRADING STATEMENT
FOR THE YEAR ENDED 30 JUNE 2012**

	Bar		Catering	
	2012	2011	2012	2011
	\$	\$		
Sales	1,016,748	990,286	1,303,650	1,258,922
Less: Cost of Goods Sold	364,770	359,411	501,041	492,324
Gross Profit	651,978	630,875	802,609	766,598
Gross Profit Percentage	64.12%	63.71%	61.57%	60.89%
EXPENDITURE				
Computer Maintenance	3,914	4,701	4,893	4,701
Depreciation	5,624	5,140	20,465	18,273
Marketing	9,181	6,532	9,181	6,532
Member Birthday Vouchers	-	-	7,154	8,750
Repairs & Maintenance	5,364	6,375	10,299	10,299
Supplies & Laundry	14,865	12,777	63,662	55,307
Wages & Related Costs	433,371	433,271	597,237	586,974
Total Operating Expenses	472,319	468,796	712,891	690,835
Net Operating Surplus(Deficit)	179,659	162,079	89,718	75,762
Add: Unexpended Levies	19,449	22,309	19,449	22,309
NET SURPLUS	199,108	184,388	109,167	98,071

SUMMARY OF LAST 5 YEARS

	2012	2011	2010	2009	2008
Number of Members	2136	2222	2307	2,340	2,383
Staff (including trainees and apprentice staff)					
- Administration	5.3	5.3	5.3	5.3	5.3
- Course (Full-Time Equivalent)	21	22	22	23	24
- Bar & Catering (Full-Time only)	6.7	5.7	5.7	6.7	7.7
Subscription Rate (exc GST)	\$2,057	\$1,914	\$1,822	\$1,735	\$1,615

**STATEMENT OF FINANCIAL PERFORMANCE
AND MEMBERS FUNDS MOVEMENTS**

	2012	2011	2010	2009	2008
Income					
Subscription Fees	3128	3116	3063	3,020	2,868
Gross Profits - House Trading	1455	1397	1357	1,294	1,124
Other Income	742	894	853	2,744	1,142
Entrance Fees	168	348	442	401	245
Call on members	0	0	0	0	0
	5,493	5,755	5,715	7,459	5,379
Less Expenditure					
Total Salaries & Wages	2695	2475	2435	2,467	2,259
Other Expenses	1751	1948	1782	1,756	1,622
Depreciation & Asset Impairment	1094	1385	747	706	598
Interest	372	262	191	232	289
	5,912	6,070	5,155	5,161	4,768
Operating Surplus	(419)	(315)	560	2,298	611
Members Funds' at Beginning of Year	8,419	8,734	8,174	5,876	5,265
Members Fund's at End of Year	8,000	8,419	8,734	8,174	5,876

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Phone: 08 8355 7100

Fax: 08 8355 7199

Email: info@grangegolf.com.au